

# Palfinger Holding AG

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## euro adhoc: Palfinger AG / Financial Figures/Balance Sheet / Record results 2005

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2005 another year of record results for PALFINGER

Revenue increased by 28.8 %  
EBIT increase of 56.2%  
Consolidated net profit for the year increased by 75.8%

EURm	2005	2004	2003
Revenue	520,0	403,7	334,1
EBITDA	77,5	53,9	37,5
EBIT	65,1	41,7	25,6
Consolidated net profit for the year	48,1	27,4	15,2

Bergheim / Salzburg, 10 March 2006

In the 2005 financial year, PALFINGER was able to increase revenue by EUR 116.3m or 28.8 % to EUR 520.0m. EBIT climbed by 56.2 % to EUR 65.1m.

Consolidated net profit of the year was also marked by a disproportionate increase of 75.8 % to EUR 48.1m. Correspondingly, earnings per share increased to EUR 5.48 (2004: EUR 3.11).

The equity ratio rose to 56.8 %, strengthening PALFINGERs capital base for further growth. Because of the successful 2005 financial year, a dividend increase from EUR 1.1 to EUR 1.8 will be recommended.

The Cranes segment remains the driving force of the company and was marked by excellent development in 2005. The concluded relocation process of cylinder production to Bulgaria and measures implemented to increase efficiency in the value chain greatly contributed to the optimization of cost structure. With the successful integration of Ratcliff Palfinger Ltd., PALFINGER AG was able to position itself as market leader in tail lifts in Great Britain and to expand the product range with innovative products. The decision to develop the Area Asia & Pacific marked an important step in the Asian market.

For 2006, PALFINGER AG anticipates continued positive development in all areas. Besides securing the outstanding earnings situation in the Cranes segment, focus is going to be on the sustainable development of profitability in the Hydraulic Systems segment. The international strategy entails development of the Area Asia & Pacific and intensification of further market expansion in North and South America.

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Further inquiry note:

Hannes Roither, PALFINGER AG  
Company spokesman  
Tel.: +43 662 46 84-2260  
mailto: h.roither@palfinger.com  
www.palfinger.com

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