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## euro adhoc: Fielmann AG / Financial Figures/Balance Sheet / Provisional figures for financial year 2005

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Unit sales: up 11 per cent, net income for the year: up 17 per cent  
Dividend: 18.8 per cent increase to EUR 1.90 per share  
Employees: 690 new jobs

In financial year 2005, Fielmann generated double-digit growth in unit sales, sales and profit. Sales of glasses rose 11 per cent to 5.7 million pairs while external sales were up 10 per cent to EUR 842 million. Consolidated sales climbed 10 per cent to stand at EUR 733 million. Pre-tax profit increased 13 per cent to a forecast EUR 86 million and net income for the year was up 17 per cent to total approx. EUR 57 million.

This result was achieved despite unfavourable market conditions. The rest of the optical industry remains 18 per cent below the level of 2002, which was the last year before structural reform was introduced.

As a result of this pleasing business development, the Supervisory Board and the Management Board will recommend a dividend payment of EUR 1.90 per share (+ 18.8 per cent) to the Annual General Meeting on 6 July 2006.

Our branches in Switzerland and Austria have contributed in overproportional measure to the positive result. With 10 per cent of unit sales, our branches in these countries again accounted for approximately 30 per cent of consolidated net income for the year. We are rapidly promoting this expansion.

Fielmann is the largest employer and offers more trainee positions than any other company in the optical industry, employing 10,470 staff at the end of 2005, of which 1,502 are trainees. The company created 694 new jobs in the period under review. With 5 per cent of all specialist opticians stores (Fielmann: 474 branches (previous year 463), industry as a whole: 9,900 stores), Fielmann trains 22 per cent of optical trainees in Germany.

For 2006, Fielmann intends to achieve significant increases in unit sale, sales and profit. The first few weeks of the current financial year have already confirmed our positive expectations. We will open 25 new branches and create over 300 new jobs.

Hamburg, February 2006

Fielmann Aktiengesellschaft  
The Management Board

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Branche: Retail

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Börsen: Börse Berlin-Bremen / regulated dealing

Niedersächsische Börse zu Hannover / regulated dealing

Bayerische Börse / regulated dealing

Frankfurter Wertpapierbörse / official dealing/prime standard

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