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European cheeses strengthen their position in the US market from the Good Food Mercantile and Summer Fancy Food fairs in New York



New York (ots) -

The promotion and information campaign "Discover the European Cheestories with cheeses from Spain", promoted by the Interprofessional Dairy Organization (InLac) with the support of the European Union, takes new steps in its product dissemination strategy in the US and stopped at the prestigious 'Good Food Mercantile' and 'Summer Fancy Food' fairs, in New York.

First of all, the 'Good Food Mercantile' is an annual event organized by the Good Food Foundation, dedicated to promoting the production and consumption of authentic and responsible food, which was held on June 28 at the Metropolitan Pavilion in New York.

"Unlike traditional trade fairs, the 'Good Food Mercantile' brings together artisanal producers and marketers committed to sustainability and quality, where European cheeses of Spanish origin have had a special role and visibility," said the managing director of InLac (an organization that brings together all the operators of the dairy value chain in Spain), **Nuria M. Arribas**.

European cheeses have been shown in this forum to thousands of visitors, who have had the opportunity to taste them by the hand of Erin T. Connolly, certified cheese professional. Specifically, PDO Arzúa-Ulloa, PDO Murcia al Vino, PDO Manchego, PDO Majorero, PDO Mahón-Menorca, PDO Tetilla, PGI Valdeón and PDO Zamorano cheeses have been shown.

Similarly, these European cheeses have shown their quality, potential and versatility at another benchmark fair, the 'Summer Fancy Food', held in New York between June 29 and July 1. It is one of the most important events on the calendar in the US for gourmet foods, where more than 7,700 potential buyers attend.

"The exhibition and tasting led by **Erin T. Connolly** has made it possible to show the offer of European cheeses of Spanish origin, such as pressed paste cheeses made with sheep's milk, goat's milk and mixtures, as well as other cheeses protected by quality figures such as, for example, PDO Manchego, PDO Murcia al Vino, PDO Zamorano, PDO Arzúa-Ulloa, PDO Majorero or PDO Mahón-Menorca, among many others, given the wide variety of cheeses made in Spain," Arribas stressed.

Participation in fairs has been one of the priorities of the "Cheestories" promotional campaign, allowing the European sector to be present in relevant forums to publicize cheeses and help their expansion in the USA, its main market outside the EU.

The three-year promotional campaign (March 2023-February 2026) integrates different outreach actions in cities such as **New York**, **Las Vegas and Chicago**. In 2024, exports of European cheese of Spanish origin to all destinations increased in volume (+6.95% to 125,206 tonnes) and value (+4.57% to 839.42 million euros). Shipments to the U.S. have a significant weight, concentrating 14.45% in value and almost 8% in volume of the total, making it the third foreign market in the sector in value and the fourth in volume.

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Medieninhalte



InLac participated in the Summer Fancy Food Fair in New York / More information via ots and www.presseportal.de/en/nr/170904 / The use of this image for editorial purposes is permitted and free of charge provided that all conditions of use are complied with. Publication must include image credits.

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