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## Healthcare Holding Switzerland Acquires Ino Medical Solutions

Baar, Switzerland (ots/PRNewswire) -

*Healthcare Holding Schweiz AG, a leading provider of services and distributor of medical technology in Switzerland, has expanded its portfolio with the acquisition of Ino Medical Solutions GmbH. Healthcare Holding Schweiz is managed by Winterberg Advisory GmbH and KKA Partners.*

Healthcare Holding Schweiz AG has successfully completed the acquisition of Ino Medical Solutions GmbH, based in Rapperswil-Jona. Ino Medical is a specialized provider of sterile containers and medical instruments, serving sterilization centers, university and cantonal hospitals, as well as private hospital groups across Switzerland.

Fabian Kröher, Chairman of the Board of Healthcare Holding Schweiz AG and Partner at Winterberg, commented: "Ino Medical Solutions is a leading Swiss player in the sterile container segment, offering the best product in the market. In daily sterilization workflows, stability, safety, and ease of use are key — particularly in larger hospital systems or when sterilization is outsourced to dedicated centers and transport routes become longer. We will leverage the full strength of our holding to further accelerate Ino's successful market development."

Diether Roth, Managing Director of Ino Medical Solutions, added: "Healthcare Holding Schweiz was my preferred partner for succession. I am fully confident that Ino Medical Solutions is in the best, capable hands, and so are all our customers and suppliers. I will continue to be actively involved in the business for the foreseeable future, so we can continue to grow the market together — not only for sterile containers, but also for instrument, cleaning guns and optic cables. I very much look forward to this collaboration."

### About Ino Medical Solutions GmbH

Based in Rapperswil-Jona, Ino Medical Solutions GmbH is a specialist provider of sterile containers, surgical instruments, explantation tools and other products, acting as exclusive distributor in Switzerland for renowned international manufacturers. The company's products meet the highest quality standards and are considered among the best in the market. Ino Medical Solutions is also recognized for its market-leading turnaround and delivery times, as well as outstanding customer service.

### About Healthcare Holding Schweiz AG

Healthcare Holding Schweiz AG is a Buy, Build & Technologize platform and a leading provider of medical technology products and services in Switzerland. The group is based in Baar and pursues an ambitious growth strategy through acquisitions, often in the context of succession arrangements, partnerships, and organic growth. Healthcare Holding Schweiz and its group companies are committed to the highest standards of innovation and customer satisfaction. The group consistently leverages technology to make business processes safer and more efficient. As a market leader, the company sets new standards for the industry and offers employees attractive development opportunities. All of the management team holds shares in Healthcare Holding Schweiz, thus forming a dynamic community of entrepreneurs. Since 2023, the group has been led by CEO Fabio Fagnini.

### About KKA Partners

Founded in 2018, KKA Partners is a Berlin-based lower mid-market private equity firm that invests in leading companies in Germany, Austria and Switzerland – the so-called "Mittelstand". The Founding Partners all have a deep-rooted family and professional heritage in the Mittelstand developed over 20 years in working closely with Mittelstand companies. KKA is at the forefront of the next wave of value creation through Technology Enabled Transformation of the Mittelstand.

### About Winterberg Advisory GmbH and Winterberg Group AG

Winterberg Group AG, based in Zug, operates as an independent family office for its founders. Winterberg mainly invests in SMEs in the German-speaking region and selectively considers investments in startups and real estate. Winterberg Advisory GmbH is a general partner and fund manager regulated by the German BaFin. Winterberg Advisory has launched numerous private equity funds and is invested in Healthcare Holding Schweiz AG through its funds Winterberg Investment VIII and Winterberg Investment IX. The two Partners and Executive Directors, Fabian Kröher and Florian Brickenstein, manage Healthcare Holding Schweiz AG via its board of directors.

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Note for Editors: Please reference Healthcare Holding Schweiz AG for any provided quotes and information.

For more information:

For more information about Ino Medical Solutions GmbH, visit [www.inomedicalsolutions.ch](http://www.inomedicalsolutions.ch)

For more information about Healthcare Holding Schweiz AG, visit [www.healthcare-holding.ch](http://www.healthcare-holding.ch)

For more information about the portfolio companies of Healthcare Holding, visit [www.senectovia.ch](http://www.senectovia.ch), [www.winthermedical.ch](http://www.winthermedical.ch), [www.mikrona.ch](http://www.mikrona.ch), [www.orthowalker.ch](http://www.orthowalker.ch), [www.mcm-medsys.ch](http://www.mcm-medsys.ch), [www.naropa-reha.ch](http://www.naropa-reha.ch), [www.mvb-medizintechnik.ch](http://www.mvb-medizintechnik.ch), [www.dentalaxess.com](http://www.dentalaxess.com), [www.effectum-chrep.com](http://www.effectum-chrep.com), [www.schaublin-medica.ch](http://www.schaublin-medica.ch), [www.cdpswiss.com](http://www.cdpswiss.com), [www.aestheticbedarf.ch](http://www.aestheticbedarf.ch)  
For more information about KKA Partners visit [www.kkapartners.com](http://www.kkapartners.com) and about Winterberg [www.winterberg.group](http://www.winterberg.group).  
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