

09.11.2014 - 09:00 Uhr

# LYONESS STARTS MULTI-BRAND STRATEGY WORLDWIDE (PHOTO)



### Graz, Austria (ots) -

Lyoness has implemented the previously announced multi-brand strategy in all markets. Since 8th November the group of companies has differentiated between the brand "Lyoness" and the new network marketing brand "Lyconet".

Since 8th November the globally active Lyoness group of companies officially has comprised two brands. From now on the brand "Lyoness" encompasses two of the company's three business areas: the sector- and country spanning shopping community for consumers, who save money when shopping with Lyoness, and the loyalty program for loyalty merchants, which gain loyal customers with the help of Lyoness. The new brand "Lyconet" encompasses all of the company's network marketing activities. The new brand world enables the company to develop target-group specific communication strategies and services.

### Special program

"Xcite" From 8th November everyone interested can watch the special program "Xcite" at the company-owned web channel Lyoness.TV. The company presents all the news concerning Lyoness and Lyconet in an one and a half hour show.

## Change process

With the world-wide implementation of the multi-brand strategy the company finished an important part of restructuring, which had been announced in autumn 2013.

#### **About Lyoness**

The Lyoness Group divides its three business areas into two brands: The Lyoness brand encompasses the shopping community and the loyalty program. Their target groups are consumers who want to save money by shopping with Lyoness (Cashback) and loyalty merchants who want to use an international multi-sector loyalty program. The Lyconet brand encompasses all network marketing activities of the Lyoness Group. Its target groups are self-employed people and companies. The Lyoness Group is currently active in 46 countries on all continents. Over 4 million members enjoy the Lyoness benefits at over 40,000 loyalty merchants around the world. More at www.lyoness.com.

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### Medieninhalte



Lyoness CEO Hubert Freidl explains the new world of Lyoness and Lyconet in Lyoness.TV's special program "Xcite". Photo credit: Lyoness / Further text via OTS and www.presseportal.de/pm/80888 / Use of pictures is free of charge. Please quote: "obs/Lyoness Europe AG"

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