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## euro adhoc: Fielmann AG / other / Preliminary figures for the 2008 financial year External sales: EUR 1.06 billion Dividend: EUR 1.95 per share Staff: 750 new jobs

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Preliminary figures

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Our expectations for the 2008 financial year have been met. 6.1 million pairs of glasses were sold (previous year: 6 million). External sales incl. VAT rose to EUR 1.06 billion (previous year: EUR 984 million), and the consolidated sales increased to EUR 903 million (previous year: EUR 839 million). The pre-tax result went up to an estimated EUR 161 million (previous year: EUR 136 million) and annual net income to approximately EUR 113 million (previous year: EUR 82 million).

Fielmann is debt-free and has a lot of safely invested liquidity. The group equity ratio is 60%. At the end of the reporting year we had 620 branches (previous year: 599).

The Supervisory Board and Management Board recommendation for the Annual General Meeting on 9 July 2009 is to pay a dividend of EUR 1.95 per share for the 2008 financial year (previous year: EUR 1.40).

One reason for our success is our competent and dedicated staff. Fielmann created 750 additional jobs in the 2008 financial year, of which 588 were in Germany, and it is the largest employer and trainer in the German optical industry. As at the end of 2008, Fielmann employed 12,608 members of staff (previous year: 11,858), of whom 2,212 were trainees (previous year: 1,941). The company's success in training is reflected by nationwide awards. In 2008, Fielmann produced the national winners of the German optical industry's training competition and 91% of the state winners in the assistants' category.

The German government is expecting an economic slump in gross domestic product of 2.25 per cent for 2009. Fielmann is confident that it can strengthen its market position. In difficult economic times, consumers buy from companies that offer high quality at fair prices: in the optical industry, Fielmann offers precisely this. We are planning to open 25 new branches this year, and to create several hundred additional positions. Financial independence is providing us with the opportunity, even in the current climate, to press ahead with our expansion strategy.

Hamburg, February 2009

Fielmann Aktiengesellschaft The Management Board

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Further inquiry note:

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Index: MDAX, CDAX, Classic All Share, Prime All Share Börsen: Börse Frankfurt / regulated dealing/prime standard

Börse Stuttgart / free trade
Börse Berlin / regulated dealing
Börse Hamburg / regulated dealing
Börse Düsseldorf / regulated dealing
Börse Hannover / regulated dealing
Börse München / regulated dealing

