



PRESS RELEASE

Strategic Partnership: Germania Expands its Offering from Bodensee-Airport Friedrichshafen

BERLIN/FRIEDRICHSHAFEN – 19 July 2018 – The independent German airline Germania, which has offered flights from Bodensee-Airport since 2014, is expanding its offering in Friedrichshafen: in addition to the existing destinations, summer 2019 will see two new routes on the schedule. In summer 2020, a second Germania aircraft will be stationed at Lake Constance.

Regional Focus

As part of a press conference held today (Thursday) at Bodensee-Airport, Claus Altenburg, Director Sales for the airline, outlined the significance of the Friedrichshafen location for Germania: "We have always strived for a decentralised route network, and have mainly been active outside of large travel hubs. Our constantly growing passenger figures here in Friedrichshafen are clear proof that our regional approach works and has a promising future. Therefore, we will continue to expand our operations in the "Vierländer" region, as well as our strategic partnership with the Bodensee-Airport, and we will also add new destinations to the route network and station an additional aircraft at Friedrichshafen."

Claus-Dieter Wehr, Managing Director of Bodensee-Airport Friedrichshafen, added: "We are delighted that Germania has made a clear commitment to Bodensee-Airport Friedrichshafen, and is one of the first tourist airlines to do so. With this impressive expansion plan, we will ensure that the "Vierländer" region is served by an airline offering quality and reliable flights to all key tourist destinations. All of the large tour operators have already announced that they will also integrate the additional flights into their offerings. As such, our passengers will also be offered a comprehensive range of hotel accommodation in the destination regions."

New Destinations in Summer 2019

Germania has now completed the plans for the basic flight schedule for 2019, and bookings are now being taken for flights to destinations such as Palma de Mallorca, Crete, and Hurghada. At Friedrichshafen, two additional destinations will be added to the flight schedule in the coming year, too: the Balearic island of Ibiza, and the coastal town of Olbia in Sardinia. As such, Germania will then offer flights to 14 destinations, and 26 flights will take off per week – compared to this year, the seats offered will therefore increase by 25%. In winter 2019/2020, the flight schedule will see even more additions; one of Germania's green and white aircraft will take off from Friedrichshafen every day, taking travellers to warmer climes.

Outlook for 2020: Stationing an Additional Aircraft

Germania is planning to station an additional Airbus aircraft at the Lake Constance airport as of summer 2020. This will allow for additional destinations to be added to the route network, the

frequency of flights to increase to at least 30 flights per week, and therefore also allowing an increase in the number of seats offered. Moreover, this will also create new jobs in the region, as operating an additional aircraft requires additional crews.

Starting Holidays in the "Vierländer" Region

Various destinations are already accessible from Friedrichshafen with Germania – including Antalya, Palma de Mallorca, and the Bulgarian city of Varna. Service takes top priority; snacks, soft drinks, magazines, and a free baggage allowance of 20 kilograms are always included in the fare. Depending on the duration of the flight, passengers are even served a free hot meal. Cheap Rail&Fly tickets for Deutsche Bahn trains are available for purchase from Germania for the journey to and from the airport.

Tickets for flights with Germania from Friedrichshafen are available from 59 Euros one-way via the Internet at www.flygermania.com or the new Germania smartphone app, by phone on +49 30 610 818 000 (standard German rates apply, mobile phone charges may vary) and at selected travel agents. Holiday packages including flights and hotels are available from Germania Holidays via the website www.holidays-germania.com; depending on the customer's wishes, further arrangements such as day trips, car rental, transfers and travel insurance can also be added. All prices quoted include tax and fees, as well as the legally-required air travel surcharge.

Please find Germania's flight summer 2018 programme for Friedrichshafen below.

Germania is an independent German airline with a history that goes back more than 30 years. The airline with the green and white logo carries more than 4 million passengers per year on short-haul and medium-haul flights. Germania offers connections from 20 departure airports in Europe to over 60 destinations within the continent, in North Africa and the Middle East. Reversing the common industry trend, Germania continues to offer complimentary snacks, soft drinks, magazines and a minimum of 20 kg free baggage allowance. Germania's business model combines scheduled, charter and ad-hoc flights. Together with Bulgarian Eagle and the Swiss airline Germania Flug AG, Germania's fleet will include up to 37 aircraft by summer 2018. Germania Technik Brandenburg GmbH is responsible for the company's aircraft maintenance. www.flygermania.com

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Germania Routes from Friedrichshafen in Summer 2018

Destination	Flight days	Term	Price*
Bulgaria			
Varna	Wednesday	16-05 – 12-09-2018	from 79 Euro
Egypt			
Hurghada	Wednesday	02-05 – 31-10-2018	from 99 euros
Greece			
Kos	Tuesday, Saturday	05-05 – 30-10-2018	from 99 euros
Crete/Heraklion	Monday, Thursday	03-05 – 29-10-2018	from 99 euros
Rhodes	Tuesday, Saturday	01-05 – 30-10-2018	from 79 euros
Portugal			
Faro	Wednesday	03-05 – 25-10-2018	from 79 euros
Spain			

Fuerteventura	Monday	07-05 – 29-10-2018	from 99 euros
Gran Canaria	Sunday	06-05 – 28-10-2018	from 99 euros
Palma de Mallorca	daily	01-05 – 31-10-2018	from 69 euros
Tenerife	Friday	04-05 – 26-10-2018	from 99 euros
Turkey			
Antalya	Tuesday, Friday, Sunday	01-05 – 30-10-2018	from 79 euros
Kayseri	Monday	16-07 – 30-10-2018	from 59 euros

* one-way
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