

LPKF NEWSLETTER 01/06

Ladies and Gentlemen,

In the first quarter of 2006, LPKF has been able to continue the very positive trend from the 2005 financial year and is still aiming for further growth.

The LPKF Group generated a growth in turnover in the first three months of 17% to raise turnover to 8.141 million € – the best ever first quarter turnover in the company's 30-year history.

The growth in turnover is primarily attributable to a strong expansion in the Laser Systems segment which rose by 41%. Business in the 3D-MID Laser Systems segment in particular was very satisfactory and made its first real contribution to earnings of 1,215 T€.

The Laser Plastic-Welding division continued to develop positively as in the previous year and exceeded its target with a turnover of 842 T€. This division is also showing a clear move away from production services to the actual sale of systems.

Whilst turnover in the Inspection/Special Systems segment was slightly down year-on-year in the first three months, Rapid PCB Prototyping sales rose considerably to push turnover up by 11% to 2.621 TE

Profits at 700 T€ were down by 240 T€ on the same period the previous year. However, direct comparison between the first quarters in 2006 and 2005 are limited by two factors: the profit in Q1 2005 was raised by extraordinary income from the sale of stencil laser production in North America; and unlike the previous year, provisions for bonuses were already set aside in the first quarter 2006. Adjusted for these special effects, profit in Q1 2006 actually rose by 166 T€.

The EBIT margin, corresponding to the ratio between operating profit and sales, was 18.5%. A margin of 17.1% was generated in the whole of the 2005 financial year. The target laid down for profitable growth was therefore achieved in the first quarter 2006.

Orders in hand and the current level of orders received indicate that the company will continue to develop positively in the ongoing financial year, and will benefit from the trends in the global electronics market towards further miniaturisation, shorter product cycles and higher productivity. This growth is reflected in the orders in hand of the LPKF Group as at 31 March 2006 of 8,374 T \in compared to 4,658 T \in the previous year – an increase of 79.8%. The rise in accumulated orders received in the first 3 months of the ongoing financial year also shows satisfactory growth year-on-year of 1,215 T \in to 8,719 T \in .

The positive development in the Laser Plastic-Welding and 3D-MID segments is particularly satisfactory because the investment in these segments in the past is now generating the expected rewards.

The management expects additional positive impulses to come during the course of the financial year from the market launch of new and even higher quality products in coming months. The turnover target in the ongoing financial year is 41 million \in , to rise to 50 million \in by the end of 2007.

Bernd Hackmann

Bernd Lange



Statement of income (in 1€)		
	01.01	01.01
	31.03.2006	31.03.2005
Turnover	8,141	6,958
Other operating income	207	520
Changes in inventories of finished goods		
and work-in-progress	913	-144
Production of own fixes assets capitalized	183	100
Cost of purchased materials and services	2,590	1,630
Personnel expenses	3,094	2,392
Depreciation on plant (and intangible		
assets)	352	340
Amortisation of goodwill	0	0
Other operating expenses	1,901	1,439
Operating income	1,507	1,633
Interest income	46	46
Interest expense	42	39
Income from investments and participa-		
tions	0	0
Income / expense from investments		
accounted for by the equity method	0	0
Other income / expenses	0	0
Result before income taxes (and minor-		
ity interest)	1,511	1,640
Income tax	590	644
Extraordinary income / expenses	0	0
Result before minority interest	921	996
Minority interest	221	56
Net result	700	940

Balance sheet (in T€)

Assets	31.03.2006	31.12.2005
Current assets		
Cash and cash equivalents	4,213	5,572
Short-term investments / marketable		
securities	2,806	3,049
Trade accounts receivable	5,627	6,313
Accounts receivable due to related parties	0	0
Inventories	15,157	13,010
Prepaid expenses and other current assets	1,004	938
Total current assets	28,807	28,882
Non-current assets		
Property, plant and equipment	9,713	8,074
Intangible assets	894	761
Goodwill	74	74
Investments	0	0
Investments accounted for by the equity		
method	0	0
Notes receivables / loan	2	3
Deferred taxes	426	426
Trade accounts receivable	136	153
Other assets	204	204
Total non-current assets	11,449	9,695
Total assets	40,256	38,577

Earnings per share (in €)

	01.01	01.01
	31.03.2006	31.03.2005
Net income per share (basic)	0.06	0.09
Net income per share (diluted)	0.06	0.09
Weighted average shares outstanding		
(basic)	10,838,347	10,597,895
Weighted average shares outstanding		
(diluted)	11,009,147	10,651,007

Segment reporting (in T€) According to product lines per 31.03.2006

External Sales	2006	2005
Laser Systems	4,736	3,357
Rapid PCB Prototyping	2,621	2,359
Inspection/Special systems	438	780
Production services	259	368
Others	87	94
Not distributed	0	0
Total	8,141	6,958

Operating result	2006	2005
Laser Systems	1,374	1,198
Rapid PCB Prototyping	225	290
Inspection/Special systems	124	221
Production services	33	162
Others	8	7
Not distributed	-257	-245
Total	1,507	1,633

Liabilities and shareholders' equity	31.03.2006	31,12,2005
Current liabilities		
Current portion of finance lease obliga-		
tion	52	61
Short-term debt and current portion of	72.	547
long term debt	736	517
Trade accounts payable	2,074	1,612
Accounts payable due to related parties	0	0
Advanced payments received	687	491
Accrued expenses	1,648	2,720
Deferred revenues	0	0
Income tax payable	0	0
Deferred taxes liability	0	0
Other current liabilities	1,930	1,684
Deferred income	50	43
Total current liabilities	7,177	7,128
Non-current liabilities		
Long-term debt, less current portion	2,488	1,736
Finance lease obligations, less current		
portion	10	10
Deferred revenues	0	0
Deferred taxes liability	569	549
Pension accrual	285	284
Deferred income	319	316
Total non-current liabilities	3,671	2,895
Minority interest	2,378	2,173
Shareholders' equity		
Share capital	10,838	10,838
Additional paid-in capital	3,901	3,901
Treasury stock	0	0
Fair value reserves hedging instruments	0	-3
Market value of securities	-31	-29
Reserves for share based payments	106	93
Retained earnings	12,845	12,145
Foreign currency translation adjust-		
ments	-629	-564
Total shareholders' equity	27,030	26,381
Total liabilities and shareholders' equity	40,256	38,577





Consolidated statement of the changes in shareholders' equity (in T€)
Consolidated statement of the changes in shareholders' equity for the financial year ended 31 March 2006 (previous year in brackets)

	Share capital	Additional paid-in capital	Other earnings reserves	Market value of hedging transac- tions	Market value of securities	Reserves for share based payments	Retained earnings	Foreign currency translation ad- justments	Total
As at 1.1.2006 before setting-off own stock and	40.020	2.004	4 700	,	20	02	7 445	F/ 4	27.204
market valuation of securities As at 1.1.2005 before setting-off own stock	10,838 (10,648)	3,901 (3,768)	4,700 (4,000)	-3 (-1)	-29 (0)	93 (42)	7,445 (5,518)	-564 (-961)	26,381 (23,014)
Setting-off own stock	0	0	0	0	0	0	0	0	0
3	(-50)	(-97)	(0)	(0)	(0)	(0)	(0)	(0)	(-147)
Additions from market valuation of securities	0 (0)	0	(0)	0 (0)	0 (0)	0 (0)	0 (0)	0 (0)	0
As at 01.01.2006 after setting-off own stock and market valuation of securities As at 01.01.2005 after setting-off own stock and	10,838	3,901	4,700	-3	-29	93	7,445	-564	26,381
market valuation of securities	(10,598)	(3,671)	(4,000)	(-1)	(0)	(42)	(5,518)	(-961)	(22,867)
Costs of capital increase	0	0	0	0	0	0	0	0	0
	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
Proceeds from capital increase	0	0	0	0	0	0	0	0	0
During hade our stade	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
Buying back own stock	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
Issue of own stock	0	0	0	0	0	0	0	0	0
	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
Additions from valuation of cash flow hedge	0	0	0	0	0	0	0	0	0
	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
Reductions from valuation of cash flow hedge	0	0	0	3	0	0	0	0	3
Additions from market valuation from securities	(0)	(0)	(0)	(1)	(0) -2	(0)	(0)	(0)	<u>(1)</u> -2
Additions from market valuation from securities	(0)	(0)	(0)	(0)	-2 (0)	(0)	(0)	(0)	(0)
Allocations to reserves	0	0	0	0	0	0	0	0	0
, moduliship to 12521725	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
Transfer of earnings reserves	0	0	0	0	0	0	0	0	0
	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
Dividend payment to shareholders	0	0	0	0	0	0	0	0	0
	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
Net result	0	0	0	0	0	0	700	0	700
Expenditure for granted option rights	(0)	(0)	(0)	(0)	(0)	(0)	(940)	(0)	(940)
Experior are for granted option rights	(0)	(0)	(0)	(0)	(0)	(10)	(0)	(0)	(10)
Settlement of difference from acquisition of	0	0	0	0	0	0	0	0	(10)
minority shares	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(0)
Foreign currency translation adjustments	0	0	0	0	0	0	0	-65	-65
	(0)	(0)	(0)	(0)	(0)	(0)	(0)	(216)	(216)
As at 31.03.2006	10,838	3,901	4,700	0	-31	106	8,145	-629	27,030
As at 31.03.2005	(10,598)	(3,671)	(4,000)	(0)	(0)	(52)	(6,458)	(-745)	(24,034)

Consolidated group
In addition to the group's parent company, LPKF Laser & Electronics AG, the following subsidiaries have also been included in the consolidated statements:

Domicile	Holding%	Acquired	
Garbsen / Germany	100.0	1989	
Kranj / Slovenia	75.0	1995	
Wilsonville / USA	85.0 (prev.year: 60.0)	1994/1999/2005	
Beaverton / USA	100.0	1995/1999	
Suhl / Germany	50.9	1991/1999	
Wilsonville / USA	60.0	1999	
Lisses / France	94.0	1999	
Garbsen / Germany	100.0 (prev.year: 80.0)	1999/2005	
Tianjin / China	100.0	2000	
Hongkong / China	100.0	2005	
	Garbsen / Germany Kranj / Slovenia Wilsonville / USA Beaverton / USA Suhl / Germany Wilsonville / USA Lisses / France Garbsen / Germany Tianjin / China	Garbsen / Germany 100.0 Kranj / Slovenia 75.0 Wilsonville / USA 85.0 (prev.year: 60.0) Beaverton / USA 100.0 Suhl / Germany 50.9 Wilsonville / USA 60.0 Lisses / France 94.0 Garbsen / Germany 100.0 (prev.year: 80.0) Tianjin / China 100.0	Garbsen / Germany 100.0 1989 Kranj / Slovenia 75.0 1995 Wilsonville / USA 85.0 (prev.year: 60.0) 1994/1999/2005 Beaverton / USA 100.0 1995/1999 Suhl / Germany 50.9 1991/1999 Wilsonville / USA 60.0 1999 Lisses / France 94.0 1999 Garbsen / Germany 100.0 (prev.year: 80.0) 1999/2005 Tianjin / China 100.0 2000

Number of shares held by board members

	31.03.2006	31.12.2005
Board of managing directors		
Bernd Hackmann	193,200	193,200
Bernd Lange	500	500
Supervisory board		
Bernd Hildebrandt	871,746	871,746
Klaus Sülter	26.043	658,800

Workforce
The breakdown of employee numbers is as follows

The breakdown of employee numbers is as follows				
	31.03.2006	31.12.2005		
Production	71	63		
Distribution	59	58		
Research & Development	56	54		
Engineering and administration	74	73		
	260	248		





Consolidated cash flow statement (in T€)

	01.01 31.03.2006				
		01.0131.03.2005			
ash flows from operating activities					
Net profit / loss	700	940			
Minority interest	221	56			
Depreciation and amortisation	352	340			
Changes in provisions and accruals	-1,023	635			
Gains/losses on the disposal of fixed assets	-10	-321			
Changes in inventories, accounts receivables and other assets	-1,555	-2,594			
Changes in liabilities and other deferred income	852	337			
Other non-payment expense/income	31	-201			
Cash flows from operating activities	-432	-808			
ash flows from investing activities					
Fixed assets investment intangible assets	-28	-17			
Fixed assets investment tangible assets	-2,120	-202			
Investments in subsidiaries	0	0			
Proceeds from disposal of a subsidiary	0	0			
Proceeds from sale of equipment	50	479			
Cash flows from investing activities	-2,098	260			
Cash flows from financing activities					
Dividend payment to shareholders	0	0			
Proceeds from issuance of share capital	0	0			
Purchasing of treasury stock	0	0			
Repayment convertible bonds	0	0			
Costs of capital increase	0	0			
Proceeds from short or long-term borrowings	1,000	0			
Repayments long-time bank borrowings	-108	-108			
Payment of capital lease liabilities	-9	-9			
Cash flows from financing activities	883	-117			
Changes in cash and cash equivalents					
Changes in cash and cash equivalents due to exchange rates	-33	62			
Changes in cash and cash equivalents	-1,647	-665			
Cash and cash equivalents as at 01.01.2006	8,564	7,125			
Cash and cash equivalents as at 31.03.2006	6,884	6,522			
composition of cash and cash equivalent					
Cash	4,213	4,991			
Short-term investments	2,806	1,647			
Bank overdraft	-135	-116			
Cash and cash equivalents	6,884	6,522			

Shortened Annex

The 31 March 2006 interim report has been prepared in accordance with IFRS. It reflects the interpretations of the International Financial Interpretations Committee (IFRIC). All past figures have been determined using the same principles.

The same accounting methods and valuation methods were used in the interim accounts as in the last annual financial statements.

Estimates of amounts reported in earlier interim reporting periods of the current financial year, the last annual financial statements, or in previous financial years remain unchanged in this interim report.

R&D expenses in the reporting period were T€ 872 (previous year T€ 694).

No changes have arisen since the last balance sheet date with respect to contingent liabilities and contingent assets.

