

## PRESS RELEASE

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### **va-Q-tec and Unitrans Ltd. Sign Partnership Agreement for Small Box Rental**

- Thermal packaging rental and fulfillment services for world's second largest Pharma Market
- Strategic partnership expands va-Q-tec's growing small-box network worldwide
- Comprehensive box portfolio with several sizes and temperature ranges available

va-Q-tec and Unitrans Ltd. are very pleased to announce their strategic partnership for high performance thermal packaging solutions in Japan. Unitrans Ltd., a Mitsubishi Logistics Group company will be offering box fulfillment services based on va-Q-tec's superior temp chain packaging portfolio.

Advanced passive box rentals with va-Q-proof, now offered by Unitrans provide temperature controlled solutions for three standard temperature ranges: -25°C to -15°C, +2°C to +8°C and +15°C to +25°C in several sizes. Through optimally integrating high-performance insulation with vacuum insulation panels (VIPs) and the storage of thermal energy by means of phase change materials (PCMs), the packaging systems of va-Q-tec hold temperatures constant up to 144 hours.

Unitrans COO, Yuji Fujita, sees great potential in the partnership with va-Q-tec, "Osaka is an important distribution hub for pharmaceuticals in Japan. As the va-Q-tec Fulfillment Centre in Japan we are able to offer our customers an advanced passive solution and assure them 100% quality for every shipment".

In Sook Yoo, Head of Asia Business Development at va-Q-tec is excited about the mutual opportunity, "We are very pleased with the conclusion of this strategic partnership as we believe the values of our company strongly align. We are two companies who stand for quality, service and reliability and look forward to working together. With our global rental fleet growing worldwide Unitrans is a great partner for us to grow our business in Japan."

The Fulfillment Centre at Unitrans will begin offering va-Q-tec's small-box rental service to customers in June 2018.

## About va-Q-tec

va-Q-tec is a leading provider of highly efficient tech products and solutions in the field of thermal insulation and temp chain solutions. The company develops, manufactures and sells innovative, thin vacuum insulation panels (“VIPs”) and phase change materials (“PCMs”) for reliable and energy efficient temperature control and insulation.

Furthermore, by optimally integrating VIPs and PCMs, va-Q-tec manufactures passive thermal packaging solutions (containers and boxes), which offer constant temperature conditions for between 24 to over 200 hours without using external energy sources. Within its rental services business, the company has built a global partner network to provide for an extensive fleet of containers and boxes fulfilling highly demanding thermal protection standards in temperature sensitive supply chains.

Besides Healthcare & Logistics as a main market, va-Q-tec addresses additional markets such as Appliances & Food, Technics & Industry, Building and Mobility. The steadily growing company was founded in 2001 and has its headquarters in Würzburg, Germany.

For more information on va-Q-tec visit [www.va-Q-tec.com](http://www.va-Q-tec.com)

## About UNITRANS

Unitrans started its history in 1971 as joint venture, specialized for air freight forwarding service provider, of Mitsubishi Logistics Corp (MLC) and German freight forwarder. Unitrans has been providing air freight forwarding handling with highest quality to MLC, and has also been a customs broker and a consultant of temperature control solution. Unitrans is now 100% subsidiary of MLC since 2002, and has its headquarters at Tokyo International Airport (Haneda, Tokyo), growing Metropolitan international and domestic hub airport.

Unitrans expands not only healthcare logistics but also various fields of markets such as Specialty Chemical, fresh foodstuffs that require delicate temperature control.

For more information on Unitrans visit [www.unitrans.co.jp](http://www.unitrans.co.jp)

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