

# 1 April to 30 June 2003

# The first quarter of financial year 2003/2004 at a glance

- Good start to new financial year
- Sales rise by around 9 %
- Targets for the year as a whole confirmed



Tradition Innovation Vision

# The GESCO Group at a glance

01.0430.06.		1 <sup>st</sup> quarter 2003/2004	1 <sup>st</sup> quarter 2002/2003	Change
Incoming orders	(EUR'000)	39,977	35,071	14.0 %
Sales revenues	(EUR'000)	39,871	36,681	8.7 %
EBITDA	(EUR'000)	3,707	3,607	2.8 %
Earnings before tax	(EUR'000)	1,598	1,553	2.9 %
Group net income	(EUR'000)	786	702	12.0 %
Earnings per share	(EUR)	0.33	0.28	17.9 %
Earnings per share				
according to DVFA/SG	(EUR)	0.33	0.28	17.9 %
Employees	(No.)	1,193	1,153	3.5 %

# **GESCO** Group portfolio structure

GESCO AG				
Segment Tool manufacture and mechanical engineering	Segment Plastics technology			

#### Dear shareholders.

The GESCO Group has had a successful start to financial year 2003/2004. Despite continuing adverse economic conditions, the Group companies recorded a pleasing level of incoming orders as demand began to pick up in the first quarter of the year (01.04.-30.06.2003). Almost all companies increased their sales compared with the first quarter of the previous year.

## Scope of consolidation

Compared with the same period in the previous year, there have been a number of changes to the scope of consolidation. Hubl GmbH and SVT GmbH were not yet consolidated in the first quarter of the previous year. Paroll Doppelboden-Systeme GmbH & Co. KG, which was still included as a fully consolidated company in the Group profit and loss account for the same period in the previous year, is included at equity in the Group accounts for the period under review, as GESCO AG reduced its shareholding in the company to 40 % as at 31.03.2002.

### **Group sales and earnings**

In the first quarter, incoming orders amounted to EUR 40.0 million compared to EUR 35.1 million in the previous year. This represents an increase of 14.0 %. Group sales increased by 8.7 % to EUR 39.9 million (previous year EUR 36.7 million). Organic sales growth net of the effects resulting from changes to the scope of consolidation stood at around 3.8 %.

Earnings before interest, tax, depreciation and amortisation, or EBITDA, was up by 2.8 % to EUR 3.7 million (EUR 3.6 million).

Depreciation and amortisation increased as scheduled as a result of an increase in amortisation on goodwill and depreciation on tangible assets totalling around EUR 300 thousand. Financial results improved by approx. EUR 240 thousand compared with the previous year.

At EUR 1.6 million, pre-tax profits were up 2.9 % on the figure for the same period in the previous year of EUR 1.5 million.

A slightly higher tax rate and lower minority interests resulted in an increase in Group net income of 12.0 % to EUR 786 thousand (EUR 702 thousand), which corresponded to earnings per share of EUR 0.33 (EUR 0.28). DVFA/SG earnings per share also amounted to EUR 0.33 (EUR 0.28).

### Segment report

In the same period of the previous year, the tool manufacture and mechanical engineering segment did not include Hubl GmbH and SVT GmbH. Following their inclusion, the expansion of the segment resulted in a clear sales increase of 22.6%. Organic sales growth on the basis of the previous year's portfolio amounts to 5.4%.

The plastics technology segment still comprised Paroll Doppelboden-Systeme GmbH & Co. KG as a fully consolidated company in the previous year's period. The deconsolidation of Paroll was the main cause for the decline in sales of 30.7 % in this segment. Excluding the effects of changes to the scope of consolidation, the segment saw a slight reduction in sales. This was due to the situation in the commercial vehicle construction sector, which continues to be difficult.

## **Employees**

As at the reporting date, the GESCO Group employed a staff complement of 1,193 compared with 1,153 in the previous year. The increase of 3.5 % mainly results from the changes to the scope of consolidation.

### Outlook

Economic indicators continue to be contradictory, however, there are no signs of an economic recovery across the board. By contrast, the GESCO Group's optimistic outlook for financial year 2003/2004 has been confirmed by developments in the first quarter of the year. Following the reticence to buy on the part of customers experienced last year, the Group companies are now recording a higher number of enquiries and greater willingness to award contracts. GESCO is therefore confident that it will achieve its targets for the year as a whole. The targets presented at the balance sheet press conference, which was held on 26 June 2003, include Group sales of EUR 166 million and Group net income of EUR 3.2 million.

Following the end of the reporting period, on 30 July 2003 the Annual General Meeting of GESCO AG resolved payment of a dividend of EUR 0.50 per share for financial year 2002/2003. The distribution took place on 31 July 2003.

Yours sincerly

**GESCO AG** 

The Executive Board

Wuppertal, August 2003

# **GESCO Group - Profit and Loss Account**

	01.04.2003	01.04.2002
	-30.06.2003	-30.06.2002
	EUR	EUR
Sales Revenues	39,870,782	36,680,968
Change in stocks of finished		
and unfinished products	2,807,143	2,319,377
Other company produced additions to assets	12,287	57,600
Other operating income	315,958	432,634
Total performance	43,006,170	39,490,579
Expenditure on materials	-20,586,816	-20,075,338
Personnel expenditure	-14,050,744	-11,625,643
Other operating expenditure	-4,661,068	-4,182,113
Earnings before interest, tax, depreciation		
and amortisation (EBITDA)	3,707,542	3,607,485
Depreciation on tangible		
and intangible assets	-1,845,426	-1,551,201
Earnings before interest		
and tax (EBIT)	1,862,116	2,056,284
Earnings from investments in associated .	447.245	27 220
companies	147,345	-37,228
Earnings from lending the		44 546
Group's financial assets	0	11,516
Other interest and similar income	128,041	78,629
Interest and similar expenditure	-539,792	-555,870
Financial result	-264,406	-502,953
Earnings before tax (EBT)	1,597,710	1,553,331
Editings before tax (EBT)	1,557,710	1,555,551
Taxes on income and earnings	-674,186	-603,887
Earnings after tax	923,524	949,444
Share of the profit attributable to minority interests	-137,148	-247,735
Group net income	786,376	701,709
Earnings per Share (EUR)	0.33	0.28

# GESCO Group balance sheet as at 30 June 2003 and 31 March 2003 under IFRS

	30.06.2003 EUR	31.03.2003 EUR
Assets	LOI	Lon
A. Florid Associa		
A. Fixed Assets I. Intangible Assets		
Industrial property rights and similar right and		
assets as well as licenses to such rights and assets	620,703	693,286
Goodwill		·
	12,294,634 48,392	12,483,600 48,392
3. Prepayments made		·
4. Negative difference	-535,031	-539,728
II. Too sible Assets	12,428,698	12,685,550
II. Tangible Assets	22 020 470	24.072.007
1. Land and building	23,830,170	24,073,097
2. Technical plant and machinery	11,132,520	11,963,421
3. Other plant, fixtures and fittings	10,995,887	10,804.306
4. Prepayments made and plant under construction	262,230	134,627
5. Property held as financial investments	6,287,486	6,373,203
	52,508,293	53,348,654
III. Financial Assets		
Shares in affiliated companies	1	1
Investments in associated companies	807,664	1,005,063
3. Investments	239,076	238,124
4. Securities held as fixed assets	2,080,923	2,449,240
	3,127,664	3,692,428
	68,064,655	69,726,632
B. Current Assets		
I. Stocks		
1. Raw materials and supplies	7,632,955	8,019,211
Unfinished goods, unfinished services	11,199,424	7,870,615
3. Finished products and goods	11,683,455	11,570,394
4. Prepayments made	398,880	328,799
<del></del>	30,914,714	27,789,019
II. Receivables and other Assets		
1. Trade receivables	23,447,887	21,689,068
2. Claims on affiliated companies	514,110	811,283
3. Claims on companies with which a shareholding	1 125 202	1 162 724
relationship exists	1,125,202	1,162,734
4. Other Assets	5,139,922	6,364,026
-	30,227,121	30,027,111
III. Securities	25 170	25 170
IV. Cash in hand, credit balances with the Bundesbank,	25,170	25,170
credit balances with financial institutions and cheques	11 306 690	8 646 502
credit balances with financial institutions and theques	11,306,689	8,646,593
C Propaid expenses	72,473,694	66,487,893
C. Prepaid expenses	338,530	116,832
D. Deferred taxes	2,155,427	2,184,018
	143,032,306	138,515,375

30.06.2003 31.03.2003

	EUR	EUR
Liabilities	EOR	EUR
Liabilities		
A. Shareholders' Capital		
I. Shareholders' Capital	6,500,000	6,500,000
II. Capital reserves	21,142,226	21,142,226
III. Revenue reserves	2,754,227	1,967,851
IV. Own shares	-954,999	-954,999
V. Revaluation IAS 39	-1,827,358	-1,459,041
	27,614,096	27,196,037
VI. Minority interests	1,972,941	2,248,449
	20 507 027	20 444 406
	29,587,037	29,444,486
B. Provisions		
Provisions for pensions	8,355,805	8,256,215
2. Other provisions	6,155,605	5,452,325
	5,125,555	-,,
	14,511,410	13,708,540
C. Liabilities		
Liabilities to financial institutions	65,766,711	65,346,542
2. Trade creditors	7,580,810	6,359,252
3. Prepayments received on orders	3,752,338	2,849,626
4. Liabilities from accepting bills drawn	2,507,556	960,574
5. Liabilities to companies with which a		
shareholding relationship exists	231,306	264,334
6. Other liabilities	15,664,771	16,146,651
	05 503 403	04 026 070
	95,503,492	91,926,979
D. Prepaid income	716	716
E. Deferred taxes	3.429.651	3.434.654
	143.032.306	138.515.375

# Segment reporting by the GESCO Group for the period 1 April 2003 to 30 June 2003 under IFRS

EUR'000	Tool manufacture and		Plas	Ne		
	mechanical engineering		technology		Techn	
	2003/2004	2002/2003	2003/2004	2002/2003	2003/2004	
Incoming orders	33,181	24,929	6,711	10,041		
Sales revenues	33,222	27,107	6,561	9,473		
of which with other						
segments	0	0	0	0	-	
EBIT	2,304	2,086	409	682	-	
EBITDA	3,414	3,078	806	1,107	-	
Financial results	-269	-209	-41	-154	-	
of which income from						
associated companies	0	0	96	0	-	
Depreciation	1,110	992	397	425	-	
of which unscheduled	0	0	0	0	-	
of which on goodwill	0	0	0	0	-	
Segment assets	86,374	86,122	23,654	22,848	-	
of which shares in						
consolidated companies	0	0	313	290	-	
Segment assets	33,716	39,650	5,528	6,979	-	
Investments	516	437	113	1,012	-	
Employees (No.)	963	907	220	236	-	

<sup>&</sup>lt;sup>1)</sup> The Segment New Technologies discontinued as at 31.03.2003.

# Changes in the shareholders' equity of the GESCO Group for the period 1 April 2003 to 30 June 2003 under IFRS

EUR'000	Subscribed	Capital	Revenue
	capital	reserves	reserves
As at 01.04.2002	6,500	21,142	6,973
Revaluation of securities not			
impacting on income			
Acquisition of own shares			
Disposal of own shares			
Dividends			
Other neutral changes			
Results for the period			702
As at 30.06.2002	6,500	21,142	7,675
As at 01.04.2003	6,500	21,142	1,968
Revaluation of securities not			
impacting on income			
Acquisition of own shares			
Disposal of own shares			
Dividends			
Other neutral changes			
Results for the period			786
As at 30.06.2003	6,500	21,142	2,754

w	Others/					
ogies 1)	GESC	GESCO AG Consolidation		idation	Group	
2002/2003	2003/2004	2002/2003	2003/2004	2002/2003	2003/2004	2002/2003
0	0	0	85	101	20.077	25.074
				101	39,977	35,071
0	0	0	88	101	39,871	36,681
0	0	0	0	0	0	0
-53	-896	-654	45	-5	1,862	2,056
-53	-601	-573	88	48	3,707	3,607
-84	24	-68	22	12	-264	-503
-32	0	0	51	-5	147	-37
0	295	81	43	53	1,845	1,551
0	0	0	0	0	0	0
0	268	54	0	0	268	54
5,517	22,263	18,605	10,741	18,607	143,032	151,699
112	0	0	495	893	808	1,295
257	3,727	3,593	70,474	64,901	113,445	115,380
0	96	0	18	8	743	1,457
0	10	10	0	0	1,193	1,153

		Shareholders'	Minority	
Shares	IAS 39	capital	interests	Total
-324	0	34,291	1,815	36,106
	-347	-347		-347
-148		-148		-148
118		118		118
		0		0
			-359	-359
		702	248	950
-354	-347	34,616	1,704	36.320
-955	-1,459	27,196	2,248	29,444
	-368	-368		-368
		0		0
		0		0
		0		0
		0	-412	-412
		786	137	923
-955	-1,827	27,614	1,973	29,587

# GESCO Group cash flow statement for the period 1 April 2003 to 30 June 2003 under IFRS

Group net income for the period (including share of income attributable to minority interests)  Depreciation on fixed assets Earnings on investments in associated companies Increase in long term provisions Increase in stocks, trade receivables and other assets Instance in trade creditors and other liabilities Increase in trade creditors and other assets Increase in trade creditors Increase in		01.04.2003	01.04.2002
Group net income for the period (including share of income attributable to minority interests)  Depreciation on fixed assets  Earnings on investments in associated companies  Increase in long term provisions  Cash Flow of the period  Cash Flow of the period  Cash Flow from ongoing business activity  Disbursements for investments in intangible assets  Incoming payments from the sale of consolidated companies  Cash Flow from investment activities  Cash Flow from investment so on the acquisition of own shares  Disbursements for the acquisition of own shares  Cash Flow from investment from the sale of own shares  Disbursements for the acquisition of own shares  Cash Flow from investment from the sale of own shares  Cash Flow from investment from the sale of own shares  Cash Flow from investment activities  Cash Flow from investment activities  Cash Flow from investment from the sale of own shares  Cash Flow from investment from the sale of own shares  Cash Flow from investment from the sale of own shares  Cash Flow from investment from the sale of own shares  Cash Flow from investment from the sale of own shares  Cash Flow from funding activity		-30.06.2003	-30.06.2002
income attributable to minority interests)  Depreciation on fixed assets  Earnings on investments in associated companies  Increase in long term provisions  Cash Flow of the period  Cash Flow of the period  Cash Flow from ongoing business activity  Disbursements for investments in intangible assets  Incoming payments from the sale of consolidated companies  Cash Flow from investment activities  Cash Flow from investment so on the acquisition of own shares  Disbursements for the acquisition of own shares  Cash Flow from investment so on the acquisition of own shares  Disbursements for the acquisition of own shares  Cash Flow from investment so on the acquisition of own shares  Cash Flow from investment activities  Disbursements for the acquisition of own shares  Cash Flow from investment activities  Disbursements for the acquisition of own shares  Cash Flow from investment activities  Disbursements for the acquisition of own shares  Cash Flow from investment activities  Disbursements for the acquisition of own shares  Cash Flow from funding activity  Disbursements from the sale of own shares  Cash Flow from funding activity  Cash Flow from funding activity  Cash Flow from funding activity  Real change in financial means  Cash Flow from funding activity  Disbursements activities  Cash Flow from funding activity  Disbursements activity  Cash Flow from funding activity		EUR'000	EUR'000
Depreciation on fixed assets  Earnings on investments in associated companies  Increase in long term provisions  Increase in long term provisions  Cash Flow of the period  Cash Flow of the period  Increase in stocks, trade receivables and other assets Increase in trade creditors and other liabilities  Cash Flow from ongoing business activity  Disbursements for investments in tangible assets  The companies  Disbursements for investments in financial assets  Incoming payments from the sale of consolidated companies  Cash Flow from investment activities  Cash Flow from investment activities  Disbursements for the acquisition of own shares  Cash Flow from investment activities  Disbursements for the acquisition of own shares  Disbursements for the acquisition of own	Group net income for the period (including share of		
Earnings on investments in associated companies Increase in long term provisions Increase in stocks, trace receivables and other assets Increase in stocks, trade receivables and other assets Increase in trade creditors and other liabilities Increase in trade creditors and other assets Increase in trade creditors and other liabilities Increase in trade creditors and other assets Increase in trade creditors Increase in trade creditors and other assets Increase in trade creditors Increase in trade credit	income attributable to minority interests)	924	949
Increase in long term provisions Other non-cash income Cash Flow of the period Cash Flow from ongoing business and other assets Cash Flow from ongoing business activity Cash Flow from investments in tangible assets Cash Flow from investments in intangible assets Cash Flow from the sale of consolidated companies Companies Cash Flow from investment activities Cash Flow from investments from the sale of own shares Cash Flow from funding activity Cash Flow	Depreciation on fixed assets	1,845	1.551
Other non-cash income-6-303Cash Flow of the period2,7162,345Increase in stocks, trade receivables and other assets-3,174-3,179Increase in trade creditors and other liabilities3,7172,938Cash Flow from ongoing business activity3,2592,104Disbursements for investments in tangible assets-725-1,537Disbursements for investments in intangible assets-180Disbursements for investments in financial assets-1-85Incoming payments from the sale of consolidated companies0650Disbursements for the acquisition of consolidated companies0-4,929Cash Flow from investment activities-744-5,901Incoming payments from shareholders0123Disbursements for the acquisition of own shares0-149Incoming payments from the sale of own shares0-149Incoming payments from the sale of own shares0-18Disbursements to minority shareholders-275-184Incoming payments from raising loans4205,598Cash Flow from funding activity1455,506Real change in financial means2,6601,709Financial means as on 01.04.8,6727,006	Earnings on investments in associated companies	-147	37
Increase in stocks, trade receivables and other assets	Increase in long term provisions	100	111
Increase in stocks, trade receivables and other assets Increase in trade creditors and other liabilities  Cash Flow from ongoing business activity  3,259  2,104  Disbursements for investments in tangible assets Disbursements for investments in intangible assets Incoming payments from the sale of consolidated companies Disbursements for the acquisition of consolidated companies  Cash Flow from investment activities  Incoming payments from the sale of consolidated companies  Disbursements for the acquisition of consolidated companies  O -4,929  Cash Flow from investment activities  Incoming payments from shareholders  Disbursements for the acquisition of own shares  Incoming payments from the sale of own shares  Incoming payments from the sale of own shares  O 118 Disbursements to minority shareholders  Disbursements to minority shareholders  Cash Flow from funding activity  145 5,506  Real change in financial means  2,660 1,709 Financial means as on 01.04.  8,672 7,006	Other non-cash income	-6	-303
Increase in trade creditors and other liabilities 3,717 2,938  Cash Flow from ongoing business activity 3,259 2,104  Disbursements for investments in tangible assets -725 -1,537  Disbursements for investments in intangible assets -18 0  Disbursements for investments in financial assets -1 -85  Incoming payments from the sale of consolidated companies 0 650  Disbursements for the acquisition of consolidated companies -744 -5,901  Incoming payments from shareholders -744 -5,901  Incoming payments from shareholders 0 123  Disbursements for the acquisition of own shares 0 -149  Incoming payments from the sale of own shares 0 118  Disbursements to minority shareholders -275 -184  Incoming payments from raising loans 420 5,598  Cash Flow from funding activity 145 5,506  Real change in financial means 2,660 1,709  Financial means as on 01.04. 8,672 7,006	Cash Flow of the period	2,716	2,345
Increase in trade creditors and other liabilities 3,717 2,938  Cash Flow from ongoing business activity 3,259 2,104  Disbursements for investments in tangible assets -725 -1,537  Disbursements for investments in intangible assets -18 0  Disbursements for investments in financial assets -1 -85  Incoming payments from the sale of consolidated companies 0 650  Disbursements for the acquisition of consolidated companies -744 -5,901  Incoming payments from shareholders -744 -5,901  Incoming payments from shareholders 0 123  Disbursements for the acquisition of own shares 0 -149  Incoming payments from the sale of own shares 0 118  Disbursements to minority shareholders -275 -184  Incoming payments from raising loans 420 5,598  Cash Flow from funding activity 145 5,506  Real change in financial means 2,660 1,709  Financial means as on 01.04. 8,672 7,006			
Disbursements for investments in tangible assets  -725 -1,537  Disbursements for investments in intangible assets -18 0  Disbursements for investments in intangible assets -1 -85  Incoming payments from the sale of consolidated companies 0 650  Disbursements for the acquisition of consolidated companies 0 -4,929  Cash Flow from investment activities -744 -5,901  Incoming payments from shareholders 0 123  Disbursements for the acquisition of own shares 0 -149  Incoming payments from the sale of own shares 0 118  Disbursements to minority shareholders -275 -184  Incoming payments from raising loans 420 5,598  Cash Flow from funding activity 145 5,506  Real change in financial means 2,660 1,709  Financial means as on 01.04. 8,672 7,006	Increase in stocks, trade receivables and other assets	-3,174	-3,179
Disbursements for investments in tangible assets  -725 -1,537  Disbursements for investments in intangible assets -18 0  Disbursements for investments in financial assets -1 -85  Incoming payments from the sale of consolidated companies 0 650  Disbursements for the acquisition of consolidated companies 0 -4,929  Cash Flow from investment activities -744 -5,901  Incoming payments from shareholders 0 123  Disbursements for the acquisition of own shares 0 -149  Incoming payments from the sale of own shares 0 118  Disbursements to minority shareholders -275 -184  Incoming payments from raising loans 420 5,598  Cash Flow from funding activity 145 5,506  Real change in financial means 2,660 1,709  Financial means as on 01.04. 8,672 7,006	Increase in trade creditors and other liabilities	3,717	2,938
Disbursements for investments in intangible assets  Disbursements for investments in financial assets  Incoming payments from the sale of consolidated companies  Disbursements for the acquisition of consolidated companies  Cash Flow from investment activities  Disbursements for the acquisition of consolidated companies  Cash Flow from investment activities  Disbursements for the acquisition of own shares  Disbursements for the acquisition of own shares  Disbursements for the acquisition of own shares  Disbursements to minority shareholders  Disbursements to minority shareholders  Disbursements from raising loans  Cash Flow from funding activity  Disbursements from raising loans  Disbursements to minority shareholders  Disbursements to minority shareholders	Cash Flow from ongoing business activity	3,259	2,104
Disbursements for investments in intangible assets  Disbursements for investments in financial assets  Incoming payments from the sale of consolidated companies  Disbursements for the acquisition of consolidated companies  Cash Flow from investment activities  Disbursements for the acquisition of consolidated companies  Cash Flow from investment activities  Disbursements for the acquisition of own shares  Disbursements for the acquisition of own shares  Disbursements for the acquisition of own shares  Disbursements to minority shareholders  Disbursements to minority shareholders  Disbursements from raising loans  Cash Flow from funding activity  Disbursements from raising loans  Disbursements to minority shareholders  Disbursements to minority shareholders			
Disbursements for investments in intangible assets  Disbursements for investments in financial assets  Incoming payments from the sale of consolidated companies  Disbursements for the acquisition of consolidated companies  Cash Flow from investment activities  Disbursements for the acquisition of consolidated companies  Cash Flow from investment activities  Disbursements for the acquisition of own shares  Disbursements for the acquisition of own shares  Disbursements for the acquisition of own shares  Disbursements to minority shareholders  Disbursements to minority shareholders  Disbursements from raising loans  Cash Flow from funding activity  Disbursements from raising loans  Disbursements to minority shareholders  Disbursements to minority shareholders			
Disbursements for investments in financial assets Incoming payments from the sale of consolidated companies  O 650 Disbursements for the acquisition of consolidated companies  Cash Flow from investment activities  O 4,929 Cash Flow from investment activities  O 2,991 Incoming payments from shareholders  Disbursements for the acquisition of own shares  Disbursements from the sale of own shares  Disbursements to minority shareholders  Disbursements to minority shareholders  Cash Flow from funding activity  Disbursements to minority shareholders  Disbursements to	Disbursements for investments in tangible assets	-725	-1,537
Incoming payments from the sale of consolidated companies 0 650  Disbursements for the acquisition of consolidated companies 0 -4,929  Cash Flow from investment activities -744 -5,901  Incoming payments from shareholders 0 123  Disbursements for the acquisition of own shares 0 -149  Incoming payments from the sale of own shares 0 118  Disbursements to minority shareholders -275 -184  Incoming payments from raising loans 420 5,598  Cash Flow from funding activity 145 5,506  Real change in financial means 2,660 1,709  Financial means as on 01.04. 8,672 7,006	Disbursements for investments in intangible assets	-18	0
companies Disbursements for the acquisition of consolidated companies  0 -4,929  Cash Flow from investment activities -744 -5,901  Incoming payments from shareholders Disbursements for the acquisition of own shares O -149 Incoming payments from the sale of own shares O 118 Disbursements to minority shareholders -275 -184 Incoming payments from raising loans 420 5,598  Cash Flow from funding activity 145 5,506  Real change in financial means 2,660 1,709 Financial means as on 01.04. 8,672 7,006	Disbursements for investments in financial assets	-1	-85
Disbursements for the acquisition of consolidated companies 0 -4,929  Cash Flow from investment activities -744 -5,901  Incoming payments from shareholders 0 123  Disbursements for the acquisition of own shares 0 -149  Incoming payments from the sale of own shares 0 118  Disbursements to minority shareholders -275 -184  Incoming payments from raising loans 420 5,598  Cash Flow from funding activity 145 5,506  Real change in financial means 2,660 1,709  Financial means as on 01.04. 8,672 7,006	Incoming payments from the sale of consolidated		
companies0-4,929Cash Flow from investment activities-744-5,901Incoming payments from shareholders0123Disbursements for the acquisition of own shares0-149Incoming payments from the sale of own shares0118Disbursements to minority shareholders-275-184Incoming payments from raising loans4205,598Cash Flow from funding activity1455,506Real change in financial means2,6601,709Financial means as on 01.04.8,6727,006	companies	0	650
Incoming payments from shareholders  Disbursements for the acquisition of own shares  O 118  Disbursements from the sale of own shares  Disbursements to minority shareholders  -275 -184  Incoming payments from raising loans  Cash Flow from funding activity  Real change in financial means  2,660 1,709  Financial means as on 01.04.  -7,901	Disbursements for the acquisition of consolidated		
Incoming payments from shareholders 0 123 Disbursements for the acquisition of own shares 0 -149 Incoming payments from the sale of own shares 0 118 Disbursements to minority shareholders -275 -184 Incoming payments from raising loans 420 5,598 Cash Flow from funding activity 145 5,506  Real change in financial means 2,660 1,709 Financial means as on 01.04. 8,672 7,006	companies	0	-4,929
Disbursements for the acquisition of own shares 0 -149 Incoming payments from the sale of own shares 0 118 Disbursements to minority shareholders -275 -184 Incoming payments from raising loans 420 5,598 Cash Flow from funding activity 145 5,506 Real change in financial means 2,660 1,709 Financial means as on 01.04. 8,672 7,006	Cash Flow from investment activities	-744	-5,901
Disbursements for the acquisition of own shares 0 -149 Incoming payments from the sale of own shares 0 118 Disbursements to minority shareholders -275 -184 Incoming payments from raising loans 420 5,598 Cash Flow from funding activity 145 5,506 Real change in financial means 2,660 1,709 Financial means as on 01.04. 8,672 7,006			
Disbursements for the acquisition of own shares 0 -149 Incoming payments from the sale of own shares 0 118 Disbursements to minority shareholders -275 -184 Incoming payments from raising loans 420 5,598 Cash Flow from funding activity 145 5,506 Real change in financial means 2,660 1,709 Financial means as on 01.04. 8,672 7,006			
Incoming payments from the sale of own shares 0 118 Disbursements to minority shareholders -275 -184 Incoming payments from raising loans 420 5,598 Cash Flow from funding activity 145 5,506  Real change in financial means 2,660 1,709 Financial means as on 01.04. 8,672 7,006		0	.25
Disbursements to minority shareholders         -275         -184           Incoming payments from raising loans         420         5,598           Cash Flow from funding activity         145         5,506           Real change in financial means         2,660         1,709           Financial means as on 01.04.         8,672         7,006	·	0	
Incoming payments from raising loans4205,598Cash Flow from funding activity1455,506Real change in financial means2,6601,709Financial means as on 01.04.8,6727,006	Incoming payments from the sale of own shares		
Cash Flow from funding activity         145         5,506           Real change in financial means         2,660         1,709           Financial means as on 01.04.         8,672         7,006	· ·		
Real change in financial means         2,660         1,709           Financial means as on 01.04.         8,672         7,006			
Financial means as on 01.04. 8,672 7,006	Cash Flow from funding activity	145	5,506
Financial means as on 01.04. 8,672 7,006			
-,			
Financial means as on 30.06. 11,332 8,715			
	Financial means as on 30.06.	11,332	8,715

### Accounts, accounting and valuation methods

The GESCO Group's Interim Report for the first quarter (01.04.-30.06.2003) of financial year 2003/2004 was prepared in accordance with the International Financial Reporting Standards (IFRS) pursuant to the statements by the International Accounting Standards Board IASB. All the relevant International Accounting Standards (IAS) have been applied, taking into account the interpretations of the International Financial Reporting Interpretations Committee (IFRIC). The 2002 version of the statements has been applied.

In principle, the accounting and valuation methods correspond to those used for the consolidated financial statements as at 31.03.2003. For liabilities denominated in foreign currencies, the valuation approach of the annual financial statements has been applied.

The presentation of the comparable figures for the previous year has been adjusted so as to facilitate comparison.

#### Financial calendar

#### November 2003

Announcement of figures for the first half year (01.04.-30.09.2003) and despatch of the interim report

# February 2004

Announcement of figures for the first nine months (01.04.-31.12.2003)

### 24 June 2004

Annual Accounts Press Conference and Analysts' Meeting

## August 2004

Announcement of figures for the first quarter (01.04.-30.06.2004)

## 9 September 2004

Annual General Meeting in the Stadthalle, Wuppertal

#### November 2004

Announcement of figures for the first half year (01.04.-30.09.2004) and despatch of interim report





# Tradition Innovation Vision

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