

1 April to 30 September 2003

The first six months of 2003/2004 at a glance

- Positive trend continues
- Incoming orders up by around 11 %
- GESCO Group is developing as planned, confirming targets for the year as a whole



Tradition Innovation Vision

The GESCO Group at at glance

01.0430.09.		1 st six months 2003/2004	1 st six months 2002/2003	Change
Incoming orders	(EUR'000)	86,135	77,664	10.9 %
Sales revenues	(EUR'000)	79,216	76,715	3.3 %
EBITDA	(EUR'000)	7,462	7,385	1.0 %
Earnings before tax	(EUR'000)	3,190	-487 ¹⁾	-
Group net income	(EUR'000)	1,649	-603 ¹)	-
Earnings per share	(EUR)	0.66	-0.24 ¹⁾	-
Earnings per share				
according to DVFA/	SG (EUR)	0.66	-0.24 ¹)	-
Employees	(No.)	1,187	1,188	-0.1 %

¹⁾ The loss in the previous year resulted from the New Technologies division, in which the company no longer operates.

GESCO Group portfolio structure

GESCO AG		
Segment Tool manufacture and mechanical engineering	Segment Plastics technology	

Dear Shareholders.

The GESCO Group has continued its positive development in the second quarter of financial year 2003/2004 (1 April 2003 to 31 March 2004). Following the end of the first half year (1 April to 30 September 2003), the Group is performing as planned, confirming its targets for the year as a whole.

While the German economy continues to experience flat growth in 2003, the GESCO Group enjoyed an upturn in demand in the reporting period. Most Group companies were able to increase their sales compared with the same period in the previous year and there was a positive trend in incoming orders.

The GESCO share price also proved pleasing, rising by around 30% in September and October against the backdrop of increased stock market activity.

Scope of consolidation

Compared with the first six months of the previous year, there were some changes to the scope of consolidation. The results for the same period in the previous year only included SVT GmbH for three months and Hubl GmbH for two. In the first quarter of financial year 2002/2003, Paroll Doppelboden-Systeme GmbH & Co. KG was still fully consolidated but since the second quarter of the previous year has been consolidated at equity in the Group accounts.

Group sales and earnings

At EUR 86.1 million, incoming orders in the first half year were 10.9 % up on the same period in the previous year (EUR 77.7 million).

Group sales rose by 3.3 % to EUR 79.2 million (EUR 76.7 million). Some of the revival in demand evident in the first six months will not be reflected in sales until the third or fourth quarter.

Earnings before interest, tax, depreciation and amortisation, or EBITDA, increased to EUR 7.5 million (EUR 7.4 million).

In the last financial year, losses in the New Technologies division, in which the Group no longer operates, had a huge impact on the financial result. Consequently, the pre-tax and post-tax results for the previous year were in the red. In financial year 2003/2004, however, the GESCO Group has regained its previous earning power. Pre-tax profit amounted to EUR 3.2 million in the reporting period (EUR –0.5 million), and Group net income stood at EUR 1.6 million (EUR –0.6 million).

Earnings per share and DVFA/SG earnings per share both amounted to EUR 0.66 (EUR -0.24).

Segment report

The strong sales increase of 10.1 % in the tool manufacturing and mechanical engineering segment is primarily attributable to changes in the scope of consolidation. In the same period in the previous year, Hubl GmbH and SVT GmbH were not yet fully consolidated. With growth of 16 %, the incoming orders trend was particularly positive.

In the plastics technology segment, Paroll Doppelboden-Systeme GmbH & Co. KG was still included in the accounts for the first quarter of the previous year as a fully consolidated company. The sales decline of 21.6 % and decrease in incoming orders in this segment is essentially due to deconsolidation. Sales and earnings in this segment have been affected by the continued adverse conditions in the commercial vehicle sector, where there are not yet any signs of a reversal in the trend. Incoming orders, however, were positive at all companies during the reporting period.

Financial situation

The increase in total assets to EUR 148.2 million (EUR 138.5 million) is largely attributable to building up inventories as part of current projects. There was a clear rise in liquid funds from EUR 8.7 million to EUR 13.2 million. The Group capital ratio continues to stand at over 20 %.

Investment

Total investment amounting to EUR 1,916 thousand was within the usual range and comprised expenditure on plant replacements and extensions. Following the end of the reporting period, Hubl GmbH had further extended its technological lead with a new laser processing machine (EUR 550 thousand) and expanded its production capacity with a new plant hall (EUR 750 thousand).

Employees

With 1,187 employees as at the reporting date, the staff complement was virtually unchanged compared to the previous year (1,188).

Outlook

While the signs of a slight recovery in the economy in 2004 are increasing, research institutes are forecasting flat macro-economic growth for 2003.

By contrast, most GESCO Group companies view developments after the first half year with cautious, yet tangible optimism. We are confident of achieving our targets for financial year 2003/2004 as a whole. The forecast submitted to the accounts press conference on 26 June 2003 provides for Group sales of EUR 166 million and Group net income of EUR 3.2 million.

In the reporting period, the dividend proposed at the GESCO AG Annual General Meeting on 30 July 2003 of EUR 0.50 per share was distributed.

There were no events of particular importance following the end of the reporting period.

GESCO AG

The Executive Board

Wuppertal, November 2003

GESCO Group - Profit and Loss Account for the periods 1 July to 30 September and 1 April to 30 September

	2nd quarter	2nd quarter
	2003/2004	2002/2003
	EUR	EUR
Sales revenues	39,345,280	40,034,485
Change in stocks of finished		
and unfinished products	480,530	-103,751
Other company produced additions to assets	7,500	57,600
Other operating income	235,489	228,119
Total performance	40,068,799	40,216,453
Expenditure on materials	-18,714,040	-18,273,332
Personnel expenditure	-13,550,059	-13,508,126
Other operating expenditure	-4,049,848	-4,657,052
Earnings before interest, tax,		
depreciation and amortisation (EBITDA)	3,754,852	3,777,943
5		
Depreciation on tangible	4 705 726	4 007 430
and intangible assets	-1,795,726	-1,887,130
Earnings before interest and tax (EBIT)	1,959,126	1,890,813
Earnings from investments in		
associated companies	95,960	157,043
Earnings from lending the	33,300	157,045
Group's financial assets	1,190	63,267
Other interest and similar income	86,901	36,311
Write-downs on investments and	80,501	30,311
receivables in New Technologies	0	-3,626,587
Interest and similar expenditure	-550,631	-561,482
Financial result	-366,580	-3,931,448
- Indicial result	-300,380	-3,331,446
Earnings before tax (EBT)	1,592,546	-2,040,635
Earlings before tax (EBT)	1,332,340	-2,040,033
Taxes on income and earnings	-663,631	765,604
Earnings after tax	928,915	-1,275,031
Share of the profit attributable to minority interests	-66,159	-30,066
Group net income	862,756	-1,305,097
	552,.50	.,555,657
Earnings per Share (EUR)	0.35	-0.52

	1 st half year 2003/2004 EUR	1st half year 2002/2003 EUR
Sales revenues	79,216,062	76,715,453
Change in stocks of finished		
and unfinished products	3,287,673	2,215,626
Other company produced additions to assets	19,787	115,200
Other operating income	551,447	660,752
Total performance	83,074,969	79,707,031
Expenditure on materials	-39,300,855	-38,348,670
Personnel expenditure	-27,600,802	-25,133,769
Other operating expenditure	-8,710,918	-8,839,164
Earnings before interest, tax,		
depreciation and amortisation (EBITDA)	7,462,394	7,385,428
Depreciation on tangible		
and intangible assets	-3,641,151	-3,438,334
Earnings before interest and tax (EBIT)	3,821,243	3,947,094
Earnings from investments in		
associated companies	243,304	119,815
Earnings from lending the		
Group's financial assets	1,190	73,267
Other interest and similar income	214,942	116,456
Write-downs on investments and		
receivables in New Technologies	0	-3,626,587
Interest and similar expenditure	-1,090,423	-1,117,352
Financial result	-630,987	-4,434,401
Earnings before tax (EBT)	3,190,256	-487,307
Taxes on income and earnings	-1,337,817	161,718
Earnings after tax	1,852,439	-325,589
Share of the profit attributable to minority interests	s -203,307	-277,802
Group net income	1,649,132	-603,391
Earnings per Share (EUR)	0.66	-0.24

GESCO Group balance sheet as at 30 September 2003 and 31 March 2003

	30.09.2003	31.03.2003
	EUR	EUR
Assets		
A. Fixed Assets		
I. Intangible Assets		
Industrial property rights and similar rights and		
assets as well asl licenses to such rights and assets	585,938	693,286
2. Goodwill	11,947,804	12,483,600
3. Prepayments made	48,392	48,392
4. Negative difference	-530,334	-539,728
	12,051,800	12,685,550
II. Tangible Assets		
Land and building	23,675,322	24,073,097
Technical plant and machinery	11,179,700	11,963,421
Other plant, fixtures and fittings	10,810,933	10,804,306
4. Prepayments made and plant under construction	384,080	134,627
5. Property held as financial investments	6,200,801	6,373,203
	52,250,836	53,348,654
III. Financial assets		
Shares in affiliated companies	1	1
2. Investments in associated companies	903,623	1,005,063
3. Investments	255,776	238,124
4. Securities held as fixed assets	2,704,686	2,449,240
	3,864,086	3,692,428
	68,166,722	69,726,632
B. Current assets	68,166,722	69,726,632
I. Stocks		
Stocks Raw materials and supplies	8,488,129	8,019,211
Stocks Raw materials and supplies Unfinished goods, unfinished services	8,488,129 12,035,418	8,019,211 7,870,615
Stocks Raw materials and supplies Unfinished goods, unfinished services Finished products and goods	8,488,129 12,035,418 12,335,167	8,019,211 7,870,615 11,570,394
Stocks Raw materials and supplies Unfinished goods, unfinished services	8,488,129 12,035,418 12,335,167 794,574	8,019,211 7,870,615 11,570,394 328,799
Stocks Raw materials and supplies Unfinished goods, unfinished services Finished products and goods Prepayments made	8,488,129 12,035,418 12,335,167	8,019,211 7,870,615 11,570,394
Stocks Raw materials and supplies Unfinished goods, unfinished services Finished products and goods Prepayments made Receivables and other assets	8,488,129 12,035,418 12,335,167 794,574 33,653,288	8,019,211 7,870,615 11,570,394 328,799 27,789,019
Stocks Raw materials and supplies Unfinished goods, unfinished services Finished products and goods Prepayments made Receivables and other assets Trade receivables	8,488,129 12,035,418 12,335,167 794,574 33,653,288 23,750,102	8,019,211 7,870,615 11,570,394 328,799 27,789,019
Stocks Raw materials and supplies Unfinished goods, unfinished services Finished products and goods Prepayments made Receivables and other assets Trade receivables Claims on affiliated companies	8,488,129 12,035,418 12,335,167 794,574 33,653,288	8,019,211 7,870,615 11,570,394 328,799 27,789,019
Stocks Raw materials and supplies Unfinished goods, unfinished services Finished products and goods Prepayments made Receivables and other assets Trade receivables Claims on affiliated companies claims on companies with which a shareholding	8,488,129 12,035,418 12,335,167 794,574 33,653,288 23,750,102 679,899	8,019,211 7,870,615 11,570,394 328,799 27,789,019 21,689,068 811,283
Stocks Raw materials and supplies Unfinished goods, unfinished services Finished products and goods Prepayments made Receivables and other assets Trade receivables Claims on affiliated companies claims on companies with which a shareholding relationship exists	8,488,129 12,035,418 12,335,167 794,574 33,653,288 23,750,102 679,899 1,295,846	8,019,211 7,870,615 11,570,394 328,799 27,789,019 21,689,068 811,283 1,162,734
Stocks Raw materials and supplies Unfinished goods, unfinished services Finished products and goods Prepayments made Receivables and other assets Trade receivables Claims on affiliated companies claims on companies with which a shareholding	8,488,129 12,035,418 12,335,167 794,574 33,653,288 23,750,102 679,899 1,295,846 5,094,748	8,019,211 7,870,615 11,570,394 328,799 27,789,019 21,689,068 811,283 1,162,734 6,364,026
Stocks Raw materials and supplies Unfinished goods, unfinished services Finished products and goods Prepayments made Receivables and other assets Trade receivables Claims on affiliated companies claims on companies with which a shareholding relationship exists	8,488,129 12,035,418 12,335,167 794,574 33,653,288 23,750,102 679,899 1,295,846	8,019,211 7,870,615 11,570,394 328,799 27,789,019 21,689,068 811,283 1,162,734
Stocks Raw materials and supplies Unfinished goods, unfinished services Finished products and goods Prepayments made Receivables and other assets Trade receivables Claims on affiliated companies claims on companies with which a shareholding relationship exists Other assets	8,488,129 12,035,418 12,335,167 794,574 33,653,288 23,750,102 679,899 1,295,846 5,094,748 30,820,595	8,019,211 7,870,615 11,570,394 328,799 27,789,019 21,689,068 811,283 1,162,734 6,364,026 30,027,111
Stocks Raw materials and supplies Unfinished goods, unfinished services Finished products and goods Prepayments made Receivables and other assets Trade receivables Claims on affiliated companies claims on companies with which a shareholding relationship exists Other assets	8,488,129 12,035,418 12,335,167 794,574 33,653,288 23,750,102 679,899 1,295,846 5,094,748	8,019,211 7,870,615 11,570,394 328,799 27,789,019 21,689,068 811,283 1,162,734 6,364,026
1. Stocks 1. Raw materials and supplies 2. Unfinished goods, unfinished services 3. Finished products and goods 4. Prepayments made II. Receivables and other assets 1. Trade receivables 2. Claims on affiliated companies 3. claims on companies with which a shareholding relationship exists 4. Other assets III. Securities IV. Cash in hand, credit balances with the Bundesbank,	8,488,129 12,035,418 12,335,167 794,574 33,653,288 23,750,102 679,899 1,295,846 5,094,748 30,820,595	8,019,211 7,870,615 11,570,394 328,799 27,789,019 21,689,068 811,283 1,162,734 6,364,026 30,027,111
Stocks Raw materials and supplies Unfinished goods, unfinished services Finished products and goods Prepayments made Receivables and other assets Trade receivables Claims on affiliated companies claims on companies with which a shareholding relationship exists Other assets	8,488,129 12,035,418 12,335,167 794,574 33,653,288 23,750,102 679,899 1,295,846 5,094,748 30,820,595 25,170	8,019,211 7,870,615 11,570,394 328,799 27,789,019 21,689,068 811,283 1,162,734 6,364,026 30,027,111 25,170 8,646,593
I. Stocks 1. Raw materials and supplies 2. Unfinished goods, unfinished services 3. Finished products and goods 4. Prepayments made II. Receivables and other assets 1. Trade receivables 2. Claims on affiliated companies 3. claims on companies with which a shareholding relationship exists 4. Other assets III. Securities IV. Cash in hand, credit balances with the Bundesbank, credit balances with financial institutions and cheques	8,488,129 12,035,418 12,335,167 794,574 33,653,288 23,750,102 679,899 1,295,846 5,094,748 30,820,595 25,170 13,190,354 77,689,407	8,019,211 7,870,615 11,570,394 328,799 27,789,019 21,689,068 811,283 1,162,734 6,364,026 30,027,111 25,170 8,646,593 66,487,893
I. Stocks 1. Raw materials and supplies 2. Unfinished goods, unfinished services 3. Finished products and goods 4. Prepayments made II. Receivables and other assets 1. Trade receivables 2. Claims on affiliated companies 3. claims on companies with which a shareholding relationship exists 4. Other assets III. Securities IV. Cash in hand, credit balances with the Bundesbank, credit balances with financial institutions and cheques C. Prepaid expenses	8,488,129 12,035,418 12,335,167 794,574 33,653,288 23,750,102 679,899 1,295,846 5,094,748 30,820,595 25,170 13,190,354 77,689,407 238,201	8,019,211 7,870,615 11,570,394 328,799 27,789,019 21,689,068 811,283 1,162,734 6,364,026 30,027,111 25,170 8,646,593 66,487,893 116,832
I. Stocks 1. Raw materials and supplies 2. Unfinished goods, unfinished services 3. Finished products and goods 4. Prepayments made II. Receivables and other assets 1. Trade receivables 2. Claims on affiliated companies 3. claims on companies with which a shareholding relationship exists 4. Other assets III. Securities IV. Cash in hand, credit balances with the Bundesbank, credit balances with financial institutions and cheques	8,488,129 12,035,418 12,335,167 794,574 33,653,288 23,750,102 679,899 1,295,846 5,094,748 30,820,595 25,170 13,190,354 77,689,407	8,019,211 7,870,615 11,570,394 328,799 27,789,019 21,689,068 811,283 1,162,734 6,364,026 30,027,111 25,170 8,646,593 66,487,893
I. Stocks 1. Raw materials and supplies 2. Unfinished goods, unfinished services 3. Finished products and goods 4. Prepayments made II. Receivables and other assets 1. Trade receivables 2. Claims on affiliated companies 3. claims on companies with which a shareholding relationship exists 4. Other assets III. Securities IV. Cash in hand, credit balances with the Bundesbank, credit balances with financial institutions and cheques C. Prepaid expenses	8,488,129 12,035,418 12,335,167 794,574 33,653,288 23,750,102 679,899 1,295,846 5,094,748 30,820,595 25,170 13,190,354 77,689,407 238,201	8,019,211 7,870,615 11,570,394 328,799 27,789,019 21,689,068 811,283 1,162,734 6,364,026 30,027,111 25,170 8,646,593 66,487,893 116,832

30.09.2003

31.03.2003

	EUR	EUR
Liabilities		
A. Shareholders' Capital		
I. Shareholders' Capital	6,500,000	
II. Capital reserves	21,142,226	21,142,226
III. Revenue reserves	2,416,923	1,967,851
IV. Own shares	-954,999	-954,999
V. Revaluation IAS 39	-1,203,595	-1,459,041
	27,900,555	27,196,037
VI. Minority interests	2,031,260	2,248,449
vi. Willority interests	2,031,200	2,240,443
	29,931,815	29,444,486
	25/55 1/6 15	2571117100
B. Provisions		
1. Provisions for pensions	8,440,749	8,256,215
2. Other provisions	6,289,644	5,452,325
·		
	14,730,393	13,708,540
C. Liabilities		
1. Liabilities to financial institutions	68,557,756	65,346,542
2. Trade creditors	8,045,888	6,359,252
3. Prepayments received on orders	5,301,334	2,849,626
4. Liabilities from accepting bills drawn	2,561,845	960,574
5. Liabilities to companies with which a		
shareholding relationship exists	231,039	264,334
6. Other liabilities	15,453,731	16,146,651
	100,151,593	91,926,979
D. Dramaid in same	716	716
D. Prepaid income E. Deferred taxes	3,454,150	3,434,654
E. Deletieu (dxes	3,434,150	3,434,034
	148,268,667	138,515,375
	140,200,007	150,515,575

Segment reporting by the GESCO Group for the period 1 April 2003 to 30 September 2003

EUR'000	Tool manufacture and mechanical engineering		Plastics technology		New Techn	
	2003/2004	2002/2003	2003/2004	2002/2003	2003/2004	
Incoming orders	70,772	61,029	15,188	16,436	-	
Sales revenues of which with other	66,120	60,028	12,921	16,488		
segments	0	0	0	0	-	
EBIT	4,817	4,214	659	1,278	-	
EBITDA	7,043	6,439	1,397	2,122	-	
Financial result of which income from	-486	-452	-121	-165		
associated companies	0	-10	130	117	-	
Depreciation	2,226	2,225	738	844	-	
of which unscheduled	0	0	0	0	-	
of which on goodwill	0	0	0	0	-	
Segment assets of which shares in	91,581	84,601	23,790	23,036		
consolidated companies	0	0	347	333	-	
Segment debts	37,722	35,791	5,658	6,670	-	
Investment	1,360	1,125	247	1,341		
Employees (No. at reporting date)	956	972	220	206	-	

¹⁾ Operations in the New Technologies segment ceased as at 31 March 2003.

ologies 1)	GESC	O AG	Othe Consoli		Gro	up
2002/2003	2003/2004	2002/2003	2003/2004	2002/2003	2003/2004	2002/2003
0	0	0	175	199	86,135	77,664
0	0	0	175	199	79,216	76,715
0	0	0	0	0	0	0
-110	-1,851	-1,402	196	-33	3,821	3,947
-110	-1,261	-1,174	283	108	7,462	7,385
-3,568	-76	-326	52	77	-631	-4,434
-33	0	0	113	46	243	120
0	590	228	87	141	3,641	3,438
0	0	0	0	0	0	0
0	536	175	0	0	536	175
1,988	18,193	15,454	14,704	22,578	148,268	147,657
110	0	0	556	934	903	1,377
133	3,063	4,470	71,894	68,315	118,337	115,379
180	113	0	196	54	1,916	2,700
0	11	10	0	0	1,187	1,188

Changes in the sharesholders' equity of the GESCO group for the period 1 April 2003 to 30 September 2003

EUR'000	Subscribed	Capital	Revenue	
	capital	reserves	reserves	
As at 01.04.2002	6,500	21,142	6,973	
Revaluation of securitites not				
impacting on income				
Acquisition of own shares				
Disposal of own shares				
Dividends			-1,856	
Dividends			-1,000	
Other neutral changes				
Results for the period			-603	
As at 30.09.2002	6,500	21,142	4,514	_
				_
As at 01.04.2003	6,500	21,142	1,968	
5 1 22 6 222				
Revaluation of securitites not impacting on income				
impacting on income				
Acquisition of own shares				
Disposal of own shares				
Dividends			-1,200	
2			1,200	
Other neutral changes				
Results for the period			1,649	
As at 30.09.2003	6,500	21,142	2,417	
				_

Own shares	Revaluation IAS 39	Total	Minority interests	Shareholders' capital
-324	0	34,291	1,815	36,106
	-1,887	-1,887		-1,887
-410		-410		-410
267		267		267
		-1,856		-1,856
			-367	-367
		-603	278	-325
-467	-1,887	29,802	1,726	31,528
-955	-1,459 255	27,196 255	2,248	29,444
	255	255		
		-1,200		-1,200
			-420	-420
		1,649	203	1,852
-955	-1,204	27,900	2,031	29,931

GESCO Group cash flow statement for the period 1 April 2003 to 30 September 2003

Group net income for the period (including share of income attributable to minority interests) Depreciation on fixed assets Group net income attributable to minority interests) Depreciation on fixed assets Group on investments in associated companies Financial means as on 01.044, Financial means Financial means as on 01.044, Financial means Financial means as on 01.044, Financial means Financial means sa on 01.044, Financial means Financial means sa on 01.044, Financial means Financial means sa on 0.09.		01.04.2003	01.04.2002
Group net income for the period (including share of income attributable to minority interests) Depreciation on fixed assets 3,641 7,065 Earnings on investments in associated companies 185 220 Other non-cash income/expenditure -9 26 Cash Flow of the period 5,426 6,940 Increase in stocks, trade receivables and other assets -6,425 -6,862 Increase in trade creditors and other liabilities 5,716 4,602 Cash Flow from ongoing business activity 4,717 4,680 Disbursements for investments in intangible assets -1,871 -2,501 Disbursements for investments in intangible assets -18 -199 Incoming payments from the sale of consolidated companies 0 650 Disbursements for the acquisition of consolidated companies 0 -4,929 Cash Flow from investment activities -1,919 -6,979 Incoming payments from shareholders 0 123 Disbursements for the acquisition of own shares 0 123 Disbursements for the acquisition of own shares 0 267 Disbursements for the acquisition of own shares 0 267 Disbursements for the acquisition of own shares 0 267 Disbursements to shareholders (dividends) -1,200 -1,856 Disbursements to minority shareholders -267 -530 Incoming payments from the sale of own shares 0 267 Disbursements to minority shareholders -267 -530 Incoming payments from raising loans 3,213 4,573 Cash flow from funding activity 1,746 2,167 4,544 -132 Real change in financial means 4,544 -132 Financial means as on 01.04.		-30.09.2003	-30.09.2002
income attributable to minority interests) Depreciation on fixed assets Depreciation on fixed assets Sa,641 T,065 Earnings on investments in associated companies Increase in long term provisions Other non-cash income/expenditure Dispursements for investments in tangible assets Disbursements for investments in intangible assets Disbursements for investments in financial assets Disbursements for the acquisition of consolidated companies Disbursements for the acquisition of consolidated companies Disbursements for the acquisition of own shares Disbursements for minority shareholders Disbursements to minority shareholders Disbursements for the acquisition of own shares Disbursements for the acquisition of own shares Disbursements to minority shareholders		EUR'000	EUR'000
Depreciation on fixed assets Earnings on investments in associated companies Increase in long term provisions Other non-cash income/expenditure -9 26 Cash Flow of the period Increase in stocks, trade receivables and other assets Increase in trade creditors and other liabilities Cash Flow from ongoing business activity -1,871 Disbursements for investments in intangible assets Incoming payments from the sale of consolidated companies Cash Flow from investment activities -1,979 Incoming payments from shareholders Disbursements for the acquisition of own shares Disbursements from the sale of own shares Disbursements for the acquisition of own shares Disbursements to minority shareholders Di	Group net income for the period (including share of		
Earnings on investments in associated companies Increase in long term provisions 185 220 Other non-cash income/expenditure -9 26 Cash Flow of the period 5,426 6,940 Increase in stocks, trade receivables and other assets -6,425 -6,862 Increase in trade creditors and other liabilities 5,716 4,602 Cash Flow from ongoing business activity 5,716 4,602 Cash Flow from ongoing business activity 4,717 4,680 Disbursements for investments in intangible assets -1,871 -2,501 Disbursements for investments in intangible assets -18 -199 Incoming payments from the sale of consolidated companies 0 650 Disbursements for the acquisition of consolidated companies 0 -4,929 Cash Flow from investment activities -1,919 -6,979 Incoming payments from shareholders 0 123 Disbursements to shareholders (dividends) -1,200 -1,856 Disbursements for the acquisition of own shares 0 -410 Incoming payments from the sale of own shares 0 -410 Incoming payments from the sale of own shares 0 267 Disbursements to minority shareholders -267 -530 Incoming payments from raising loans 3,213 4,573 Cash flow from funding activity 1,746 2,167 4,544 -132 Real change in financial means 4,544 -132	income attributable to minority interests)	1,852	-325
Increase in long term provisions Other non-cash income/expenditure -9 26 Cash Flow of the period 5,426 6,940 Increase in stocks, trade receivables and other assets -6,425 -6,862 Increase in trade creditors and other liabilities 5,716 4,602 Cash Flow from ongoing business activity 4,717 4,680 Disbursements for investments in tangible assets -1,871 -2,501 Disbursements for investments in intangible assets -30 0 Disbursements for investments in financial assets -18 -199 Incoming payments from the sale of consolidated companies 0 650 Disbursements for the acquisition of consolidated companies 0 -4,929 Cash Flow from investment activities -1,919 -6,979 Incoming payments from shareholders 0 123 Disbursements to shareholders (dividends) -1,200 -1,856 Disbursements for the acquisition of own shares 0 -410 Incoming payments from the sale of own shares 0 267 Disbursements to minority shareholders -267 -530 Incoming payments from raising loans 3,213 4,573 Cash flow from funding activity 1,746 2,167 4,544 -132 Real change in financial means 4,544 -132	Depreciation on fixed assets	3,641	7,065
Other non-cash income/expenditure Cash Flow of the period 5,426 6,940 Increase in stocks, trade receivables and other assets -6,425 -6,862 Increase in trade creditors and other liabilities 5,716 4,602 Cash Flow from ongoing business activity 4,717 4,680 Disbursements for investments in tangible assets -1,871 -2,501 Disbursements for investments in intangible assets -18 -199 Incoming payments from the sale of consolidated companies 0 650 Disbursements for the acquisition of consolidated companies 0 -4,929 Cash Flow from investment activities -1,919 -6,979 Incoming payments from shareholders 0 Disbursements to shareholders (dividends) Disbursements for the acquisition of own shares 0 Disbursements to minority shareholders 0 123 Disbursements to minority shareholders -267 -530 Incoming payments from raising loans 3,213 4,573 Cash flow from funding activity 1,746 2,167 4,544 -132 Real change in financial means 4,544 -132	Earnings on investments in associated companies	-243	-46
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Increase in stocks, trade receivables and other assets -6,425 -6,862 Increase in trade creditors and other liabilities 5,716 4,602 Cash Flow from ongoing business activity 4,717 4,680 Disbursements for investments in tangible assets -1,871 -2,501 Disbursements for investments in intangible assets -30 0 Disbursements for investments in financial assets -18 -199 Incoming payments from the sale of consolidated companies 0 650 Disbursements for the acquisition of consolidated companies -0 -4,929 Cash Flow from investment activities -1,919 -6,979 Incoming payments from shareholders 0 123 Disbursements to shareholders (dividends) -1,200 -1,856 Disbursements for the acquisition of own shares 0 -410 Incoming payments from the sale of own shares 0 267 Disbursements to minority shareholders -267 -530 Incoming payments from raising loans 3,213 4,573 Cash flow from funding activity 1,746 2,167 4,544 -132 Real change in financial means 4,544 -132	Other non-cash income/expenditure	-9	26
and other assets Increase in trade creditors and other liabilities Cash Flow from ongoing business activity Disbursements for investments in tangible assets Disbursements for investments in intangible assets Disbursements for investments in intangible assets Disbursements for investments in financial assets Incoming payments from the sale of consolidated companies Disbursements for the acquisition of consolidated companies Cash Flow from investment activities Disbursements for the acquisition of consolidated companies Disbursements to shareholders Disbursements to shareholders (dividends) Disbursements to shareholders (dividends) Disbursements for the acquisition of own shares Disbursements to minority shareholders Di	Cash Flow of the period	5,426	6,940
and other assets Increase in trade creditors and other liabilities Cash Flow from ongoing business activity Disbursements for investments in tangible assets Disbursements for investments in intangible assets Disbursements for investments in intangible assets Disbursements for investments in financial assets Incoming payments from the sale of consolidated companies Disbursements for the acquisition of consolidated companies Cash Flow from investment activities Disbursements for the acquisition of consolidated companies Disbursements to shareholders Disbursements to shareholders (dividends) Disbursements to shareholders (dividends) Disbursements for the acquisition of own shares Disbursements to minority shareholders Di			
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other liabilities 5,716 4,602 Cash Flow from ongoing business activity 4,717 4,680 Disbursements for investments in tangible assets -1,871 -2,501 Disbursements for investments in intangible assets -30 0 Disbursements for investments in intangible assets -18 -199 Incoming payments from the sale of consolidated companies 0 650 Disbursements for the acquisition of consolidated companies -0 -4,929 Cash Flow from investment activities -1,919 -6,979 Incoming payments from shareholders 0 123 Disbursements to shareholders (dividends) -1,200 -1,856 Disbursements for the acquisition of own shares 0 -410 Incoming payments from the sale of own shares 0 267 Disbursements to minority shareholders -267 -530 Incoming payments from raising loans 3,213 4,573 Cash flow from funding activity 1,746 2,167 4,544 -132 Real change in financial means 4,544 -132	and other assets	-6,425	-6,862
Disbursements for investments in tangible assets -1,871 -2,501 Disbursements for investments in intangible assets -30 0 Disbursements for investments in intangible assets -30 0 Disbursements for investments in intangible assets -18 -199 Incoming payments from the sale of consolidated companies 0 650 Disbursements for the acquisition of consolidated companies 0 -4,929 Cash Flow from investment activities -1,919 -6,979 Incoming payments from shareholders 0 123 Disbursements to shareholders (dividends) -1,200 -1,856 Disbursements for the acquisition of own shares 0 410 Incoming payments from the sale of own shares 0 267 Disbursements to minority shareholders -267 -530 Incoming payments from raising loans 3,213 4,573 Cash flow from funding activity 1,746 2,167 4,544 -132 Real change in financial means 4,544 -132 Financial means as on 01.04. 8,672 7,006	Increase in trade creditors and		
Disbursements for investments in tangible assets -1,871 -2,501 Disbursements for investments in intangible assets -30 0 Disbursements for investmentes in financial assets -18 -199 Incoming payments from the sale of consolidated companies 0 650 Disbursements for the acquisition of consolidated companies -0 -4,929 Cash Flow from investment activities -1,919 -6,979 Incoming payments from shareholders 0 123 Disbursements to shareholders (dividends) -1,200 -1,856 Disbursements for the acquisition of own shares 0 -410 Incoming payments from the sale of own shares 0 267 Disbursements to minority shareholders -267 -530 Incoming payments from raising loans 3,213 4,573 Cash flow from funding activity 1,746 2,167 4,544 -132 Real change in financial means 4,544 -132 Financial means as on 01.04. 8,672 7,006	other liabilities	5,716	4,602
Disbursements for investments in intangible assets -30 0 Disbursements for investmentes in financial assets Incoming payments from the sale of consolidated companies 0 650 Disbursements for the acquisition of consolidated companies 0 -4,929 Cash Flow from investment activities -1,919 -6,979 Incoming payments from shareholders 0 123 Disbursements to shareholders (dividends) -1,200 -1,856 Disbursements for the acquisition of own shares 0 -410 Incoming payments from the sale of own shares 0 267 Disbursements to minority shareholders -267 -530 Incoming payments from raising loans 3,213 4,573 Cash flow from funding activity 1,746 2,167 4,544 -132 Real change in financial means 4,544 -132 Financial means as on 01.04. 8,672 7,006	Cash Flow from ongoing business activity	4,717	4,680
Disbursements for investments in intangible assets -30 0 Disbursements for investmentes in financial assets Incoming payments from the sale of consolidated companies 0 650 Disbursements for the acquisition of consolidated companies 0 -4,929 Cash Flow from investment activities -1,919 -6,979 Incoming payments from shareholders 0 123 Disbursements to shareholders (dividends) -1,200 -1,856 Disbursements for the acquisition of own shares 0 -410 Incoming payments from the sale of own shares 0 267 Disbursements to minority shareholders -267 -530 Incoming payments from raising loans 3,213 4,573 Cash flow from funding activity 1,746 2,167 4,544 -132 Real change in financial means 4,544 -132 Financial means as on 01.04. 8,672 7,006			
Disbursements for investments in intangible assets -30 0 Disbursements for investmentes in financial assets Incoming payments from the sale of consolidated companies 0 650 Disbursements for the acquisition of consolidated companies 0 -4,929 Cash Flow from investment activities -1,919 -6,979 Incoming payments from shareholders 0 123 Disbursements to shareholders (dividends) -1,200 -1,856 Disbursements for the acquisition of own shares 0 -410 Incoming payments from the sale of own shares 0 267 Disbursements to minority shareholders -267 -530 Incoming payments from raising loans 3,213 4,573 Cash flow from funding activity 1,746 2,167 4,544 -132 Real change in financial means 4,544 -132 Financial means as on 01.04. 8,672 7,006			
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companies 0 650 Disbursements for the acquisition of consolidated companies 0 -4,929 Cash Flow from investment activities -1,919 -6,979 Incoming payments from shareholders 0 123 Disbursements to shareholders (dividends) -1,200 -1,856 Disbursements for the acquisition of own shares 0 -410 Incoming payments from the sale of own shares 0 267 Disbursements to minority shareholders -267 -530 Incoming payments from raising loans 3,213 4,573 Cash flow from funding activity 1,746 2,167 4,544 -132 Real change in financial means 4,544 -132 Financial means as on 01.04. 8,672 7,006		-18	-199
Disbursements for the acquisition of consolidated companies 0 -4,929 Cash Flow from investment activities -1,919 -6,979 Incoming payments from shareholders 0 123 Disbursements to shareholders (dividends) -1,200 -1,856 Disbursements for the acquisition of own shares 0 -410 Incoming payments from the sale of own shares 0 267 Disbursements to minority shareholders -267 -530 Incoming payments from raising loans 3,213 4,573 Cash flow from funding activity 1,746 2,167 4,544 -132 Real change in financial means 4,544 -132 Financial means as on 01.04. 8,672 7,006			
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Disbursements to shareholders (dividends) -1,200 -1,856 Disbursements for the acquisition of own shares 0 -410 Incoming payments from the sale of own shares 0 267 Disbursements to minority shareholders -267 -530 Incoming payments from raising loans 3,213 4,573 Cash flow from funding activity 1,746 2,167 4,544 -132 Real change in financial means 4,544 -132 Financial means as on 01.04. 8,672 7,006	Cash Flow from investment activities	-1,919	-6,979
Disbursements to shareholders (dividends) -1,200 -1,856 Disbursements for the acquisition of own shares 0 -410 Incoming payments from the sale of own shares 0 267 Disbursements to minority shareholders -267 -530 Incoming payments from raising loans 3,213 4,573 Cash flow from funding activity 1,746 2,167 4,544 -132 Real change in financial means 4,544 -132 Financial means as on 01.04. 8,672 7,006			
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Disbursements for the acquisition of own shares 0 -410 Incoming payments from the sale of own shares 0 267 Disbursements to minority shareholders -267 -530 Incoming payments from raising loans 3,213 4,573 Cash flow from funding activity 1,746 2,167 4,544 -132 Real change in financial means 4,544 -132 Financial means as on 01.04. 8,672 7,006			
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Disbursements to minority shareholders -267 -530 Incoming payments from raising loans 3,213 4,573 Cash flow from funding activity 1,746 2,167 4,544 -132 Real change in financial means 4,544 -132 Financial means as on 01.04. 8,672 7,006	· ·		
Incoming payments from raising loans 3,213 4,573			
Cash flow from funding activity 1,746 2,167 4,544 -132 Real change in financial means 4,544 -132 Financial means as on 01.04. 8,672 7,006	•		
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Real change in financial means 4,544 -132 Financial means as on 01.04. 8,672 7,006			
Financial means as on 01.04. 8,672 7,006			
-,	Real change in financial means	4,544	-132
Financial means as on 30.09. 13,216 6,874	Financial means as on 01.04.	8,672	7,006
	Financial means as on 30.09.	13,216	6,874

Accounts, accounting and valuation methods

The GESCO Group's Interim Report for the first half (01.04.-30.09.2003) of financial year 2003/2004 was prepared in accordance with the International Financial Reporting Standards (IFRS) pursuant to the statements by the International Accounting Standards Board IASB. All the relevant International Accounting Standards (IAS) have been applied, taking into account the interpretations of the Standard Interpretation Committee (SIC). The 2002 version of the statements has been applied.

In principle, the accounting and valuation methods correspond to those used for the consolidated financial statements as at 31.03.2003. For liabilities denominated in foreign currencies, the valuation approach of the annual financial statements has been applied.

The presentation of the comparable figures for the previous year has been adjusted to facilitate comparison.

Financial calendar

February 2004

Announcement of figures for the first nine months (01.04.-31.12.2003)

24 June 2004

Annual Accounts Press Conference and Analysts' Meeting

August 2004

Announcement of figures for the first guarter (01.04.-30.06.2004)

9 September 2004

Annual General Meeting in the Stadthalle, Wuppertal

November 2004





Tradition Innovation Vision

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