

Interim report as at 31 March 2006

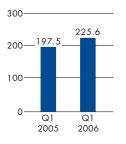
Sales: Double-digit growth Earnings: More than doubled Financial year: 300 new jobs



Fielmann Aktiengesellschaft Interim report as at 31 March 2006

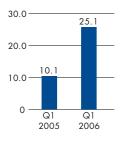
External sales

in € million

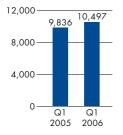


Pre-tax profit

in € million



Employees



Dear Shareholders and Friends of the Company,

Our expectations for the first quarter of financial year 2006 have been fully met.

Unit sales and sales

In the first quarter, Fielmann sold 1.4 million pairs of glasses, achieving external sales (total Group performance including VAT) amounting to € 225.6 million (+ 14.2 per cent) and Group sales totalling € 192.3 million (+ 13.8 per cent).

The glasses for free insurance offered by Fielmann together with HanseMerkur is developing very well. Since its launched on the market in October 2004, already 1.4 million customers have opted for this unique service.

Earnings and investments

In comparison with the same period the previous year, pre-tax profits rose to $\in 25.1$ million (+ 148.7 per cent), while profit after tax increased to $\in 16.6$ million (+147.4 per cent), and pre-tax totalled 13.0 per cent. Earnings per share rose to $\in 0.76$ (+145.6 per cent). The reason for this is that in the first quarter of 2005, we invested more than $\in 20$ million in the market launch of the glasses for free insurance scheme. This was a remunerative investment. In the current financial year, the cost of promotion is 27 per cent lower and we have also been able to improve our structures.

In the period under review, the investments financed by the company's cashflow totalled around \in 10.5 million. A total of \in 6.8 million was used for the branches and the number of stores was increased by 6 to 544 (last year: 526). Fielmann invested \in 0.3 million in expanding production and logistics, with \in 3.4 million going to the wholesale and service sectors.

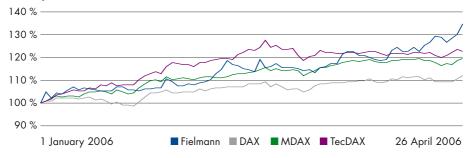
Employees

Fielmann is the biggest employer and trainer in the optical industry. In 2005, we created 684 new jobs. As at 31 March 2006, the Group employed a staff of 10,497 (previous year: 9,836), of whom 1,453 are trainees. With 5 per cent of all specialist opticians stores, 22 per cent of the total number of trainees are trained by Fielmann.

Shares

The German share indices recorded strong growth in the first months of the year. With the DAX up 12 per cent, the MDAX up 20 per cent and the TecDAX up 22 per cent, in the same period, the Fielmann share price rose by 34.5 per cent to \in 76.50 per share certificate.

Fielmann AG operates a shareholder-friendly dividend policy. The Supervisory and Management Boards will recommend payment of a dividend of € 1.90 per share (+ 18.8 per cent) to the Annual General Meeting taking place on 6 July 2006.



A comparison of Fielmann share with the DAX, MDAX and TecDAX

Outlook

Fielmann is anticipating a distinct increase in both sales and profits for 2006. We are opening 25 new branches and plan to create more than 300 new jobs.

In the medium term, we shall be opening between 120 and 140 more shops in Germany. Our super centres and large stores will give us an even more distinctive profile which distinguishes us from our competitors. Fielmann will be opening another super centre in Cologne's Schildergasse, one of the busiest shopping streets in Germany.

Hamburg, April 2006

Fielmann Aktiengesellschaft The Management Board

Segments by region 03/2006 previous year in parenthesis.

in € m	Germany	Switzer- land	Austria	Others	Consoli- dation	Consolidated value
Sales revenue	165.8 (142.2)	20.2 (19.3)	9.0 (7.5)	4.4 (2.9)	-7.1 (-2.8)	192.3 (169.1)
Sales revenue from other segments	5.9 (1.6)	0.4 (1.2)		0.8 (0.0)		
Outside sales revenue	159.9 (140.6)	19.8 (18.1)	9.0 (7.5)	3.6 (2.9)		192.3 (169.1)
Result from ordinary activities ¹	18.0 (6.7)	5.7 (3.5)	1.4 (0.4)	0.1 (-0.5)	-0.1 (0.0)	25.1 (10.1)
of which interest income	0.1 (-0.3)	1.2 (0.1)	0.1 (0.2)		0.0 (0.1)	1.4 (0.1)
Result from ordi- nary activities ²	17.9 (7.0)	4.5 (3.4)	1.3 (0.2)	0.1 (-0.5)	-0.1 (-0.1)	23.7 (10.0)
Investments	9.6 (12.4)	0.5 (0.1)	0.2 (0.2)	0.2 (0.0)		10.5 (12.7)
Cash flow ³	17.9 (12.3)	4.2 (3.2)	1.8 (0.9)	0.2 (-0.3)	-0.7 (-0.1)	23.4 (16.0)
Scheduled depreciation	6.7 (6.1)	0.6 (0.6)	0.5 (0.5)	0.2 (0.2)		8.0 (7.4)
Segment assets	436.5 (385.8)	41.2 (47.3)	13.3 (10.8)	12.3 (11.9)		503.3 (455.8)
of which balances with banks, securities	90.2 (87.0)	25.0 (23.9)	1.6 (1.4)	2.2 (1.1)		119.0 (113.5)
	346.3 (298.8)	16.2 (23.4)	11.7 (9.4)	10.1 (10.8)		384.3 (342.3)
Segment debts	126.9 (117.8)	4.7 (3.5)	2.6 (2.4)	3.7 (3.2)		137.9 (126.9)
of which amounts due to banks	23.9 (22.3)			0.3 (0.0)		24.2 (22.3)
	103.0 (95.6)	4.7 (3.5)	2.6 (2.4)	3.4 (3.2)		113.7 (104.6)

¹ in the segments excl. income from participations ² excluding interest ³ in the segments excluding income from participations, adjusted for tax

Group equity previous year in parenthesis.

	Position as at 1. 1. 2006	Dividends paid/profit shares*	Consolidated net income	Other changes	Position as at 31. 3. 2006
	in € ′000	in € ′000	in € ′000	in € ′000	in € ′000
Subscribed capital	54,600 (54,600)				54,600 (54,600)
Capital reserves	92,652 (92,652)				92,652 (92,652)
Group equity generated	209,235 (187,744)		15,995 (6,470)	-2,231 (295)	222,999 (194,509)
 of which: securities held for sale 	993 (444)			-993 (71)	0 (515)
 of which: currency equalisation item 	0 (521)			-576 (224)	–576 (745)
Minority interests	-29 (4)	-737 (-140)	578 (108)	106 (78)	-82 (50)
Group equity	356,458 (335,000)	-737 (-140)	16,573 (6,578)	-2,125 (373)	370,169 (341,811)

* Dividends distributed and profit shares allocated to other shareholders

Segment reporting, Fielmann Group 03/2006 previous year in parenthesis.

in € m		olesale/ services	Produc	ction/ gistic		Retail	Consoli	dation	Conso	lidated value
Sales revenue	63.7	(56.3)	10.1	(10.5)	189.8	(166.7)	-71.3	(-64.4)	192.3	(169.1)
Sales revenue from other segments	62.0	(54.8)	9.1	(9.6)	0.2	(0.0)				
Outside sales revenue	1.7	(1.5)	1.0	(0.9)	189.6 (166.7)			192.3	(169.1)
Result from ordinary activities ¹	10.8	(7.3)	2.2	(2.7)	12.6	(0.1)	-0.5	(0.0)	25.1	(10.1)
of which interest income	3.1	(1.7)	0.3	(0.2)	-2.0	(-1.9)	0.0	(0.1)	1.4	(0.1)
Result from ordi- nary activities ²	7.7	(5.6)	1.9	(2.5)	14.6	(2.0)	-0.5	(-0.1)	23.7	(10.0)
Investments	3.4	(4.1)	0.3	(0.5)	6.8	(8.1)			10.5	(12.7)
Cash flow ³	8.8	(7.9)	2.9	(3.4)	15.6	(4.4)	-3.9	(0.3)	23.4	(16.0)
Scheduled depreciation	2.4	(1.7)	0.7	(0.7)	4.9	(5.0)			8.0	(7.4)
Segment assets	267.6	(246.8)	21.4	(21.9)	214.3	(187.1)			503.3	(455.8)
of which balances with banks, securities	115.1	(109.2)	0.1	(0.0)	3.8	(4.2)			119.0	(113.5)
	152.5	(137.6)	21.3	(21.9)	210.5 (182.9)			384.3	(342.3)
Segment debts	77.6	(67.9)	4.4	(4.9)	55.9	(54.1)			137.9	(126.9)
of which amounts due to banks	20.2	(18.5)	0.3	(0.0)	3.7	(3.8)			24.2	(22.3)
	57.4	(49.4)	4.1	(4.9)	52.2	(50.3)			113.7	(104.6)

¹ in the segments excluding income from participations ² excluding interest ³ in the segments excluding income from participations, adjusted for tax

Earnings per share*

in € ′000	03. 2006	03. 2005	2005
Consolidated net income	16,573	6,578	57,756
Earnings attributable to minority interests	-578	-108	-2,711
Result for the period	15,995	6,470	55,045
Earnings per share in €	0.76	0.31	2.62

* Earnings for the period under review are cumulative. Consolidated net income for the year adjusted in accordance with current tax ratios for 2005.

2006 Financial Calendar

Annual General Meeting	6 July 2006
Quarterly report	24 August 2006
Analyst meeting	25 August 2006
Quarterly report	30 November 2006
Bloomberg code	FIE
Reuters code	FIEG.DE
ISIN	DE0005772206

Further information:

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Consolidated cash flow statement

Financial resources totalling T \in 62,379 incorporate liquid funds (T \in 46,379) and a proportion of the securities with fixed maturities (T \in 16,000). Where these have a remaining term of up to one month, they have been included in the financial resources. The first ever application of RIC 1 as at 31 December 2005 has produced adjustments in the configuration compared with the March 2005 interim report.

Cash flow statement 1. 1. – 31. 3.	2006 in € ′000	2005 in € ′000	Change in € ′000
Result before interest	23,710	9,997	13,713
Interest expenses	-410	-408	-2
Interest income	1,801	503	1,298
Results from ordinary activities	25,101	10,092	15,009
Taxes on income	-8,528	-3,394	-5,134
Profit for the period (including shares of minority interests)	16,573	6,698	9,875
+/- Write-downs/write-ups on fixed assets	7,962	7,443	519
+/- Increase/decrease in long-term accruals	8	0	8
+/- Other non-cash income/expenditure	-1,136	1,830	-2,966
= Cash flow	23,407	15,971	7,436
+/- Increase/decrease in current accruals	12,501	4,021	8,480
-/+ Profit/loss on disposal of fixed assets	-155	-88	-67
 -/+ Increase/decrease in inventories, trade debtors a well as other assets not attributable to investment financial operations +/- Increase/decrease in trade creditors as well as 		-31,695	-14,456
other liabilities not attributable to investment and financial operations	12,592	16,961	-4,369
= Cash flow from current business activities	2,194	5,170	-2,976
Receipts from disposal of tangible assets	612	459	153
 Payments from investments in tangible assets 	-7,946	-8,433	487
+ Receipts from the sale of intangible assets	17	0	17
 Payments for investments in intangible assets 	-2,564	-4,292	1,728
+ Receipts from disposal of financial assets	181	60	121
 Cash flow from investment activities 	-9,700	-12,206	2,506
 Payments to company owners and minority share 	holders -737	0	-737
 Payments for the redemption of loans and (financ 	e) loans	1,896	-5,676
 Cash flow from financial activities 	-4,517	1,896	-6,413
Cash changes in financial resources	-12,023	-5,140	-6,883
+/- Changes in financial resources due to exchange scope of consolidation and valuation	rates, _38	44	-82
+ Financial resources at 1. 1.	74,440	108,750	-34,310
 Financial resources at 31.03. 	62,379	103,654	-41,275

Profit and loss account

For the period from January 1 to March 31	2006 in € ′000	2005 in € ′000	Change in %
1. Consolidated sales	192,322	169,058	13.8
2. Changes in finished goods and work in progress	3,976	2,247	76.9
Total consolidated revenues	196,298	171,305	14.6
3. Other operating income	11,774	15,352	-23.3
4. Costs of materials	-56,350	-52,623	7.1
5. Personnel costs	-72,628	-67,075	8.3
6. Depreciation	-7,962	-7,443	7.0
7. Other operating expenses	-47,422	-49,519	-4.2
8. Interest result	1,391	95	1.364.2
9. Result from ordinary activities	25,101	10,092	148.7
10. Income taxes	-8,528	-3,394	151.3
11. Net income as at March 31	16,573	6,698	147.4
 Profits to be allocated to parent company shareholders 	-578	-108	435.2
13. Results for the period as at March 31	15,995	6,590	142.7
Earnings per share	0.76	0.31	145.2

* Item adjusted in line with the current tax ratio for 2005.

Explanatory notes to the interim report

The interim report for 31 March 2006 has been prepared on the same accounting and reporting basis as the Consolidated Annual Accounts for the year ending 31 December 2005, which were prepared in accordance with the International Financial Reporting Standards (IFRS incorporating IAS).

Ten companies were included for the first time in the scope of the consolidation as at 31 March 2006. These are new branches. They have no significant impact on the financial position of the Group.

The item 'securities' includes a portfolio of own shares totalling 18.173. The book value as at 31 March 2006 constitutes T€ 951. These Fielmann shares were acquired under the terms of § 71 para. 1 No. 2 of the AktG (Securities Act) for the purposes of offering them to employees of Fielmann Aktiengesellschaft or associated companies under a company share scheme.

Consolidated balance sheet as at March 31, 2006

Assets	Position as at 31. 3. 2006 in € ′000	Position as at 31. 12. 2005 in € ′000
A. Long-term fixed assets		
I. Intangible assets	6,040	6,106
II. Goodwill	42,602	40,592
III. Tangible assets	189,066	189,304
IV. Financial assets	503	706
V. Deferred tax assats	24,964	25,610
VI. Other financial assets	5,610	5,640
	268,785	267,958
B. Current assets		
I. Inventories	86,713	79,532
II. Receivables and other assets	45,792	33,213
III. Tax assets	9,349	10,922
IV. Prepaid expenses	13,610	3,299
V. Financial assets	47,607	24,741
VI. Cash and cash equivalents	65,743	81,870
	268,814	233,577
	537,599	501,535

Equity and liabilities	Position as at 31. 3. 2006 in € ′000	Position as at 31. 12. 2005 in € ′000
A. Equity capital		
I. Subscribed capital	54,600	54,600
II. Capital reserves	92,652	92,652
III. Profit reserves	207,004	169,335
IV. Balance sheet profit	0	39,900
V. Result for the period	15,995	0
VI. Minority shares of third parties	-82	-29
	370,169	356,458
B. Long-term liabilities		
I. Long-term accruals	5,260	5,252
II. Long-term financial liabilities	22,265	22,329
III. Deferred tax liabilities	6,159	6,826
	33,684	34,407
C. Current liabilities		
I. Current accruals	33,508	24,080
II. Current financial liabilities	1,936	4,216
III. Trade creditors and other liabilities	74,902	59,582
IV. Tax liabilities	23,400	22,792
	133,746	110,670
	537,599	501,535