

Consolidated report for the first nine months of the financial year 2007 in accordance with IFRS

Berlin, 7 November 2007

Performance figures

	First nine months 2007	First nine months 2006	Change
	EUR million	EUR million	
Revenues	20.1	18.7	+ 7 %
<i>of which performances not yet registered</i>	4.4	3.6	
Gross profit	17.5	15.9	+ 10 %
Personnel costs	12.4	12.0	
EBIT	1.1	-0.9	+ €2 million
Consolidated profit / loss	0.9	-1.1	+ €2 million

Report on the situation

At the end of the nine-month period in the financial year 2007, IVU Traffic Technologies AG continues to show good results. The very good trend for the first half of the year could be further stabilised. A comparison with the nine-month figures from 2006 clearly demonstrates this continuing success. All parameters now have positive values (see the table of performance figures). Revenues have increased by 7% over the same period in the previous year and, particularly important, the gross profit has also increased by 10%. EBIT and the consolidated profit could also be considerably improved, and are now both EUR 2 million above the comparable figures for 2006.

A quarterly comparison shows that with approximately the same revenue in Q3 2007, a similarly high gross profit was achieved as in the first and second quarters. EBIT were particularly high at EUR 0.9 million. The third quarter of this financial year was markedly better than Q3 2006.

This means that IVU Traffic Technologies AG has further continued the positive trend that was already visible in the first and second quarters – an indicator for profitable growth. The order book situation continues to be good.

Important projects in the first nine-months of 2007

The development and project work in the third quarter of 2007 continued to involve work on large orders which had already begun in 2006 or even earlier. Other projects have been concluded, and among these the Hungarian state railway services MÁV has approved the installation of MICROBUS.

There have also been new projects:

- The Road and Transport Authority (RTA) of Dubai has contracted IVU to provide expanded and upgraded MICROBUS software;
- the Athens' tram services also has plans for the implementation of the latest version of MICROBUS;
- in Britain, the Nottingham City public transport has placed an order for MICROBUS modules to optimise its service planning and vehicle deployment;
- Deutsche Post has continued to utilise IVU systems for its geo-marketing.

Personnel

The personnel development for the first nine months of 2007 has been as follows:

Personnel development	2007	2006	Change
No. of employees as of 30.09.	292	288	1%
Personnel capacity* (1.1.-30.09)	245	240	2%

* = equivalent number of full-time employees

The personnel market for highly-qualified computer scientists, software engineers and project managers has been very tight for some time, so that it is not easy to recruit good personnel. As a result, the team has grown more slowly than the order book situation would actually call for. IVU has therefore further strengthened its recruitment activities, with a new advertising campaign and an image film for applicants developed specifically to attract the target group.

Prospects

The objectives of the company for 2007 are to achieve revenues of something more than EUR 30 million, a gross annual profit of EUR 25 million, and in conjunction with this a further improvement in EBIT. It is anticipated that these targets will be exceeded if the final quarter of the current financial year also runs well.

Consolidated financial statement in accordance with IFRS through until 30 September 2007

	Q3 2007	Q3 2006	9 months 2007	9 months 2006
	T€	T€	T€	T€
1. Earnings	6 720	5 942	20 074	18 722
<i>of which performances not yet registered</i>	937	218	4 450	3 572
2. Other operating revenues	286	223	736	476
3. Material costs	-1 233	-882	-3 309	-3 252
Gross profit	5 773	5 283	17 501	15 946
4. Personnel costs	-3 810	-3 994	-12 381	-12 037
5. Depreciation of non-current assets	-223	-284	-685	-999
6. Other operating expenses	-817	-1 190	-3 308	-3 770
EBIT	923	-185	1 127	-860
7. Interest revenues	4	3	11	13
8. Interest payments	-70	-103	-224	-295
9. Earnings before taxes	858	-285	915	-1 142
10. Taxes from income and from revenues	0	0	0	0
11. Group profit / loss	858	-285	915	-1 142
			€	€
Earnings per share (diluted and undiluted)			0.05	-0.06
(expressed for one thousand shares)				

T€= x EUR 1000

Consolidated balance sheet in accordance with IFRS through to 30.09.2007

	30.09.07	31.12.06
	T€	T€
ASSETS		
A. Current assets		
1. Liquid funds	659	943
2. Trade receivables	6 372	11 981
3. Current receivables from construction contracts	7 176	3 004
4. Inventories	1 085	718
5. Other current assets	1 362	1 734
Total current assets	16 654	18 380
B. Non-current assets		
1. Fixed assets (PPE)	1 009	955
2. Intangible assets	12 241	12 581
3. Financial assets held for trading purposes	54	54
4. Deferred tax assets	1 165	1 165
Total non-current assets	14 469	14 755
	31 123	33 135
LIABILITIES		
A. Current liabilities		
1. Short-term loans and current portions of long-term loans	2 883	3 578
2. Trade payables	1 062	1 827
3. Obligations arising from construction contracts	409	475
4. Provisions	426	560
5. Tax provisions	549	549
6. Other current liabilities	3 719	4 335
Total current liabilities	9 048	11 324
B. Non-current liabilities		
1. Long-term debt	935	1 835
2. Deferred tax liabilities	1 165	1 165
3. Pension provisions	2 436	2 316
4. Additional line items investment grants and investment subsidies	66	90
5. Other non-current assets	284	180
Total non-current assets	4 886	5 586
C. Equity		
1. Subscribed capital	17 719	17 669
2. Capital reserves	46 456	46 456
3. Consolidated balance sheet loss	-47 093	-48 007
4. Currency translation	107	107
Total equity	17 189	16 225
	31 123	33 135

Consolidated cash flow statement in accordance with IFRS through to 30.09.2007

	1.1. - 30.09.2007	1.1. - 30.09.2006
	T€	T€
1. Business activity		
Consolidated earnings before income taxes of the period	915	-1 142
Depreciation of tangible assets	685	999
Changes to provisions	-14	-355
Differences from currency translation	0	118
Earnings from dissolved special positions	-24	-34
Earnings from interest	213	282
Earnings from disposal of plant, property and equipment	-5	70
	1 770	-62
Changes to items of current assets and current borrowed funds		
Inventories	-367	-31
Receivables and other assets	1 999	1 830
Liabilities (without provisions)	-1 743	-2 109
	1 659	-372
Interest payments	-224	-295
Cash flow from current business activities	1 435	-667
2. Investment activities		
Payments for investments in property, plant, and equipment	-211	-301
Receipts from disposal of property, plant and equipment	5	53
Interest received	11	13
Cash flow from investment activities	-195	-235
3. Financing activities		
Repayment of liabilities from sale- & leaseback dealings	-31	0
Receipts/expenditures from taking up financial loans	595	1 641
Repayment of financial liabilities	-2 088	-600
Cash flow from financing activities	-1 524	1 041
4. Liquid funds at the end of the period		
Effective change in liquid funds	-284	139
Liquid funds at the beginning of the period	943	542
Liquid funds at the end of the period	659	681

(+ = cash inflow / - = cash outflow)



Group equity change account in accordance with IFRS

	Share capital	Capital reserves	Foreign exchange rate changes	Balance sheet profit/loss	Total
	T€	T€	T€	T€	T€
As of 1 January 2006	17 669	46 456	81	-49 450	14 756
Differences from currency translations (profits not included in consolidated income statement)			26		26
Consolidated annual profit 2006				1 443	1 443
As of 31 December 2006	17 669	46 456	107	-48 007	16 225
As of 1 January 2007	17 669	46 456	107	-48 007	16 225
Increase in equity with the Commercial Register entry 31 January 2007	50				50
Consolidated profit 1.1. - 30.9.2007				915	915
As of 30 September 2007	17 719	46 456	107	-47 093	17 189



Financial calendar 2007

Wednesday, 14 November 2007 Analysts' conference

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