

# **Interim Report** January 1st to June 30th 2008

- Consolidated sales up 3.8% above prior year level
- Slight improvement in EBT

#### Overview of the Villeroy & Boch Group

01/01-06/30/2008	01/01-06/30/2007	Change	Change
	(1)		
Euro million	Euro million	Euro million	%
42.4.0	440 =		
			3.8
			0.4
343.8	328.1	15.7	4.8
17.2	18.1	-0.9	-5.0
13.3	13.0	0.3	2.3
9.3	9.1	0.2	2.3
8.1	10.6	-2.5	-23.6
10,233	9,171	1,062	11.6
	Euro million  434.8 91.0 343.8  17.2 13.3 9.3	(1) Euro million  434.8 91.0 90.6 343.8 328.1  17.2 13.3 13.0 9.3 9.1  8.1 10.6	Euro million         (1) Euro million         Euro million           434.8 91.0 90.6 343.8         418.7 90.6 0.4 15.7           17.2 18.1 -0.9 13.3 13.0 0.3         -0.9 0.3           9.3 9.1 0.2         -2.5

(1) Prior year comparison: Continued segments without Tile Division (deconsolidated as of December 31<sup>st</sup> 2007)

> Securities Identification Numbers: 765 720, 765 723 ISIN: DE0007657207, DE0007657231

Villeroy & Boch AG • D 66688 Mettlach Tel.: 06864 - 81 1520 • Fax: 0049 (0)6864 - 81 7 1520

Internet: <a href="http://www.villeroy-boch.com">http://www.villeroy-boch.com</a>

#### **Global Economy under Pressure**

The current situation and also further expectations with regard to the global economy are being significantly affected by commodities and financial exchanges. The increase in the price of energy and industrial raw materials as well as food is currently dampening spirits in all sectors and having an adverse effect on macroeconomic development.

#### Slight Improvement in Sales and Earnings Compared with Prior Year

The Villeroy & Boch Group achieved sales of €434.8 million in the first half of 2008, a 3.8% improvement over the prior year's reference value. If currency influences were eliminated, this would equate to an increase of 5.5% compared with the prior year.

The proportion of foreign sales stands at 79.1% (prior year 78.3%).

Orders on hand in the Group as of June 30<sup>th</sup> 2008 stand at €6.1 million, compared with €59.5 million at the beginning of the financial year.

EBT for the first half of 2008 amounts to  $\le 13.3$  million, which means that earnings have experienced a slight increase of  $\le 0.3$  million compared with the prior year.

#### **Development in the Divisions**

#### <u>Bathroom and Wellness: Sales Slightly</u> above Prior Year Level

The first half of 2008 has seen global sales achieved by the Bathroom and Wellness Division grow to €278.6 million, an increase of 2.3% compared with the corresponding prior year period. The acquisitions in Thailand and Germany, which have been added since May, contributed around €4 million to this figure.

The individual sales regions showed varying development:

The underlying conditions in the markets of Germany and France remained difficult, with the result that the current financial year has seen sales fall by 4%. The Division was, however, able to increase its sales in the rest of Western Europe by 4% in the first half year.

The Eastern European markets increased their growth once again in the second quarter, their sales figures now being 19% above the reference value for the period between January and June 2007.

Villeroy & Boch was able to profit from the continuing healthy economic climate in the Asian countries, achieving a 27% increase in sales compared with the prior year.

Sales figures for Mexico showed a 3% increase. By contrast, the crisis in the US real estate market is having a very negative impact on business there, resulting in the Division recording a total drop in sales of 18.6%.

The significant increase in energy prices has also left its mark on earnings in the first half of 2008. Coupled with this, significant expenses were incurred in further opening up new markets in the global growth regions, while special expenses arose in integrating the newly acquired investments. The EBIT achieved by the Division (€13.5 million) is therefore significantly below that of the prior year (€16.9 million).

# <u>Tableware: Stable Situation despite Floundering Market</u>

Sales figures of €156.2 million achieved by the Tableware Division in the first half of 2008 were 6.7% above the prior year's reference values. This is mainly due to the settlement of a large-scale order in Spain.

The 5.4% increase in sales in the difficult German market is pleasing. There was a similarly positive development in other European markets such as Italy, Austria, the Benelux countries and Russia, but also Asia and the Middle East. By contrast, the negative economic development in the USA was also keenly felt in the Tableware Division.

We are pushing ahead with the global expansion of our sales network. To this end, new Villeroy & Boch shops were opened, for example, in China, South Korea, Israel and Turkey.

Operating income (EBIT) in the first half year for the Tableware Division showed a significant increase from €1.2 million to €3.7 million, compared with the prior year.

#### **Volume of Capital Expenditure**

The first half of 2008 saw the Villeroy & Boch Group make a total capital expenditure outlay of €8.1 million, compared with €10.6 million in the prior year period.

€7.9 million of this figure was accounted for by property, plant and equipment and €0.2 million by intangible assets. The proportion of investments abroad was 70.4%.

The acquisition, in March, of Nahm Sanitaryware Co. Ltd., the Thai sanitary ware producer,

Mettlach, July 2008

Villeroy & Boch Aktiengesellschaft

The Management Board

#### **Financial Calendar:**

October 28<sup>th</sup> 2008 Report on the first nine months of 2008

provided an excellent basis for opening up the Asian market. The company has been fully consolidated in the Group since the beginning of May. In addition, the bathroom furniture manufacturer Sanipa was acquired, in order to extend the very successful bathroom furniture range. Capital expenditure on the acquisitions totaled €8.8 million.

#### **Outlook for Financial Year 2008**

North America will only see an improvement in the economic situation in the medium term. The underlying conditions will therefore remain difficult, on the whole, in the second half of the year. Nevertheless, we expect to see a slightly positive sales development over the entire year.

In addition, we must continue to expect drastic increases in energy costs. We will counter this as of August with a price rise surcharge in the Bathroom & Wellness Division.

In terms of earnings, we are expecting the same slightly positive development for the entire year as was witnessed in the first half of the year.

#### **Villeroy & Boch Share**

The closing price of the Villeroy & Boch share as of June 30<sup>th</sup> 2008 was €8.91, which represents a slight improvement compared with the closing price of the first quarter (+2.3%). Since December 31<sup>st</sup> 2007, there has been a fall of 26%, which is virtually the same as the losses suffered by the comparative index of the "Prime Household" sector.

## Villeroy & Boch Group

## Consolidated balance sheet as of June 30th 2008

Assets			
in Euro `000	Notes	06/30/2008	12/31/2007
Non-current assets			
Intangible assets	1	47,595	48,163
Property, plant and equipment	2	196,654	205,506
Investment properties		16,170	16,571
Investment accounted for using the equity method		1,152	1,092
Other financial assets	3	43,649	25,046
		305,220	296,378
Other non-current assets		54	78
Deferred tax assets		42,533	46,471
Deterred tax assets			
Constant		347,807	342,927
Current assets	4	100.020	169.726
Inventories	4	189,929	168,726
Trade receivables	5	142,149	135,008
Financial assets	6	21,708	45,219
Other current assets	7	33,833	32,632
Income tax claims	0	7,848	5,285
Cash and cash equivalents	8	32,383	75,091
		427,850	461,961
Total Assets		775,657	804,888
Shareholders' Equity and Liabilities			
TEuro	Notes	06/30/2008	12/31/2007
Equity attributable to Villeroy & Boch AG shareholders			
Issued capital		71,909	71,909
Capital surplus		193,587	193,587
Retained earnings	9	68,111	71,723
Consolidated result		9,332	7,171
		342,939	344,390
Equity attributable to minority interests		175	184
Total equity		343,114	344,574
Non-current liabilities			
Provisions for pensions		152,840	154,326
Non-current provisions for personnel	10	18,731	19,372
Other non-current provisions	11	5,163	5,166
Non-current financial liabilities		70,000	70,000
Other non-current financial liabilities	12	3,197	3,717
Deferred tax liabilities		13,931	15,432
		263,862	268,013
Current liabilities			
Current provisions for personnel	10	5,068	8,234
Other current provisions	11	21,077	24,290
Current financial liabilities		109	1,972
Other current liabilities	12	71,521	83,750
Trade payables		62,320	66,782
Income Tax liabilities	13	8,586	7,273
		168,681	192,301
Total liabilities		432,543	460,314
Total equity and liabilities		775,657	804,888
	-		

# Villeroy & Boch Group

# **Consolidated Income Statement as of June 30th 2008**

in Euro `000	Notes	1st mid-year 2008	1st mid-year 2007 <sup>1</sup>
Revenue	14	434,776	418,690
Costs of sales		-258,981	-246,419
Gross profit		175,795	172,271
Selling, marketing and development costs	15	-128,179	-123,653
General and administrative expenses		-25,270	-25,107
Other operating income/expenses		-5,176	-5,435
Result of associates accounted for using the equity method		60	60
Operating result (EBIT)		17,230	18,136
Financial results	16	-3,893	-5,110
Earnings before taxes		13,337	13,026
Income taxes		-4,002	-3,908
Result after tax (group)		9,335	9,118
Thereof attributable to minority interests		-3	-3
OF WHICH GROUP EQUITY HOLDERS ARE ENTITLED OF (CONSOLIDATED RESULT)		9,332	9,115
EARNINGS PER SHARE in Euros			
Eearnings per ordinary share		0.33	0.32
Earnings per preference share		0.38	0.37
in Euro `000		2 nd quarter 2008	2 nd quarter 2007 <sup>1</sup>
		2 na quarter 2008	Z na quarter 2007
Revenue	1.4	213 848	•
	14	213,848	210,813
Costs of sales	14	-126,912	210,813 -126,565
Costs of sales  Gross profit		-126,912 86,936	210,813 -126,565 <b>84,248</b>
Costs of sales  Gross profit  Selling, marketing and development costs	15	-126,912 86,936 -63,537	210,813 -126,565 <b>84,248</b> -61,399
Costs of sales  Gross profit  Selling, marketing and development costs  General and administrative expenses		-126,912 86,936 -63,537 -13,263	210,813 -126,565 <b>84,248</b> -61,399 -13,079
Costs of sales  Gross profit  Selling, marketing and development costs  General and administrative expenses  Other operating income/expense		-126,912 86,936 -63,537 -13,263 -3,087	210,813 -126,565 <b>84,248</b> -61,399 -13,079 -2,339
Costs of sales  Gross profit  Selling, marketing and development costs  General and administrative expenses  Other operating income/expense  Result of associates accounted for using the equity method		-126,912 86,936 -63,537 -13,263 -3,087 30	210,813 -126,565 <b>84,248</b> -61,399 -13,079 -2,339 30
Costs of sales  Gross profit  Selling, marketing and development costs  General and administrative expenses  Other operating income/expense  Result of associates accounted for using the equity method  Operating result (EBIT)	15	-126,912 86,936 -63,537 -13,263 -3,087 30 7,079	210,813 -126,565 <b>84,248</b> -61,399 -13,079 -2,339 30 <b>7,461</b>
Costs of sales  Gross profit  Selling, marketing and development costs  General and administrative expenses  Other operating income/expense  Result of associates accounted for using the equity method  Operating result (EBIT)  Financial results		-126,912 86,936 -63,537 -13,263 -3,087 30 7,079 -2,075	210,813 -126,565 <b>84,248</b> -61,399 -13,079 -2,339 30 <b>7,461</b> -2,472
Costs of sales  Gross profit  Selling, marketing and development costs  General and administrative expenses  Other operating income/expense  Result of associates accounted for using the equity method  Operating result (EBIT)  Financial results  Earnings before taxes	15	-126,912 86,936 -63,537 -13,263 -3,087 30 7,079 -2,075 5,004	210,813 -126,565 <b>84,248</b> -61,399 -13,079 -2,339 30 <b>7,461</b> -2,472 <b>4,989</b>
Costs of sales  Gross profit  Selling, marketing and development costs  General and administrative expenses Other operating income/expense  Result of associates accounted for using the equity method  Operating result (EBIT)  Financial results  Earnings before taxes  Income taxes	15	-126,912 86,936 -63,537 -13,263 -3,087 30 7,079 -2,075 5,004 -1,502	210,813 -126,565 <b>84,248</b> -61,399 -13,079 -2,339 30 <b>7,461</b> -2,472 <b>4,989</b> -1,413
Costs of sales  Gross profit  Selling, marketing and development costs  General and administrative expenses  Other operating income/expense  Result of associates accounted for using the equity method  Operating result (EBIT)  Financial results  Earnings before taxes  Income taxes  Result after tax (group)	15	-126,912 86,936 -63,537 -13,263 -3,087 30 7,079 -2,075 5,004	210,813 -126,565 <b>84,248</b> -61,399 -13,079 -2,339 30 <b>7,461</b> -2,472 <b>4,989</b>
Costs of sales  Gross profit  Selling, marketing and development costs  General and administrative expenses Other operating income/expense  Result of associates accounted for using the equity method  Operating result (EBIT)  Financial results  Earnings before taxes  Income taxes	15	-126,912 86,936 -63,537 -13,263 -3,087 30 7,079 -2,075 5,004 -1,502 3,502	210,813 -126,565  84,248 -61,399 -13,079 -2,339 30 7,461 -2,472 4,989 -1,413 3,576
Costs of sales  Gross profit  Selling, marketing and development costs  General and administrative expenses Other operating income/expense Result of associates accounted for using the equity method  Operating result (EBIT)  Financial results  Earnings before taxes Income taxes  Result after tax (group)  Thereof attributable to minority interests  OF WHICH GROUP EQUITY HOLDERS ARE ENTITLED OF	15	-126,912  86,936  -63,537  -13,263  -3,087  30  7,079  -2,075  5,004  -1,502  3,502  -4	210,813 -126,565 <b>84,248</b> -61,399 -13,079 -2,339 30 <b>7,461</b> -2,472 <b>4,989</b> -1,413 <b>3,576</b>
Costs of sales  Gross profit  Selling, marketing and development costs  General and administrative expenses  Other operating income/expense  Result of associates accounted for using the equity method  Operating result (EBIT)  Financial results  Earnings before taxes  Income taxes  Result after tax (group)  Thereof attributable to minority interests  OF WHICH GROUP EQUITY HOLDERS ARE ENTITLED OF (CONSOLIDATED RESULT)	15	-126,912  86,936  -63,537  -13,263  -3,087  30  7,079  -2,075  5,004  -1,502  3,502  -4	210,813 -126,565 <b>84,248</b> -61,399 -13,079 -2,339 30 <b>7,461</b> -2,472 <b>4,989</b> -1,413 <b>3,576</b>
Costs of sales  Gross profit  Selling, marketing and development costs  General and administrative expenses  Other operating income/expense  Result of associates accounted for using the equity method  Operating result (EBIT)  Financial results  Earnings before taxes  Income taxes  Result after tax (group)  Thereof attributable to minority interests  OF WHICH GROUP EQUITY HOLDERS ARE ENTITLED OF (CONSOLIDATED RESULT)  EARNINGS PER SHARE in Euros	15	-126,912  86,936  -63,537  -13,263  -3,087  30  7,079  -2,075  5,004  -1,502  3,502  -4  3,498	210,813 -126,565  84,248 -61,399 -13,079 -2,339 30 7,461 -2,472 4,989 -1,413 3,576 1 3,577

## Villeroy & Boch Group Consolidated Statement of Equity as of June 30th 2008

	Issued capital	Capital surplus	Retained earnings	Consolidated result	Equity attributable to Villeroy & Boch AG sharesholders	Equity attributable to minority interests	Total Equity
in Euro '000 Notes			9				
As of 01/01/2007	71,909	193,587	67,556	17,037	350,089	310	350,399
Dividend				-10,389	-10,389	-30	-10,419
Reclassification of prior-year			6,648	-6,648	0		0
Consolidated result 01/01 - 06/30 Thereof from continued operations				9,676	9,676 (9,115)	3 (3)	9,679 (9,118)
Subsequent measurement IAS 39			3,247		3,247		3,247
Acquisition of minority interests					0	-86	-86
Currency adjustment			-1,156		-1,156		-1,156
Other changes in equity			-26		-26		-26
As of 06/30/2007	71,909	193,587	76,269	9,676	351,441	197	351,638
As of 01/01/2008	71,909	193,587	71,723	7,171	344,390	184	344,574
AS 01 01/01/2006	71,909	193,367	/1,/25	7,171	344,390	104	344,374
Dividend				-10,388	-10,388	-8	-10,396
Reclassification of prior-year			-3,217	3,217	0		0
Consolidated result 01/01 - 06/30				9,332	9,332	3	9,335
Subsequent measurement IAS 39			-2,281		-2,281		-2,281
Acquisition of minority interests					0		0
Currency adjustment			1,237		1,237	-4	1,233
Other changes in equity			649		649		649
As of 06/30/2008	71,909	193,587	68,111	9,332	342,939	175	343,114

## Villeroy & Boch Group Consolidated Cash Flow Statement as of June 30th 2008

in Euro '000	1st mid-year 2008	1st mid-year 2007 <sup>1</sup>
Result after tax	9,335	9,679
Depreciation of non-current assets	18,635	21,709
Change in non-current provisions	-6,409	
Profit from disposal of fixed assets	46	-340
Change in inventories, receivables and other assets	-28,557	-16,068
Change in liabilities, current provisions and other liabilities	-26,490	-15,045
Other non-cash income/expenses	8,844	2,640
Cash Flow from operating activities	-24,596	-7,932
Purchase of intangible assets, property, plant and equipment	-8,096	-11,587
Investment in non-current financial assets and cash payments for the acquisition of consolidated companies	-28,784	-1,562
Cash payments for restricted deposits	22,221	0
Cash receipts for discontinued operations	7,857	15,341
Cash receipts from disposals of fixed assets	749	2,741
Cash Flow from investing activities	-6,053	4,933
Change in financial liabilities	-1,978	19,763
Dividend payments	-10,389	-10,389
Cash Flow from financing activities	-12,367	9,374
Sum of cash flows	-43,016	6,375
Changes due to exchange rates	308	129
Net increase in cash and cash equivalents	-42,708	6,504
Balance of cash and cash equivalents as of 01/01	75,091	11,596
Change in consolidated companies	0	-3,142
Net increase in cash and cash equivalents	-42,708	
Balance of cash and cash equivalents as of 06/30	32,383	14,958

The balance of cash and cash equivalents consists of the items 'Cash at bank' and 'Cash on hand (including cheques)'.

<sup>&</sup>lt;sup>1</sup> Continued operations without discontinued business segment tiles (sold as of 12/31/2007)

Villeroy & Boch Group 1st mid-year Segment Report as of June 30th 2008

	BATHRO WELL		TABLE	WARE	TRANSITIO	ON / OTHER	VILLEROY GRO	
in Euro '000	2008	2007	2008	2007	2008	2007	2008	2007 1
Revenue								
Segment revenue from sales to external customers	278,615	272,388	156,161	146,303	0	0	434,776	418,691
Segment revenue from transactions with other segments	413	585	0	92	-413	-677	0	0
Result								
Segment result	13,489	16,893	3,741	1,243	0	0	17,230	18,136
Financial result					-3,893	-5,110	-3,893	-5,110
Other information								
Segment assets	408,486	391,815	172,621	183,181	202,695	147,126	783,802	722,122
Segment liabilities	129,613	112,646	39,502	42,531	271,573	233,502	440,688	388,679
Capital expenditures	6,046	7,433	2,050	3,195	0	0	8,096	10,628
Scheduled depreciation of segment assets	11,403	11,195	7,250	8,045	0	0	18,653	19,240

Villeroy & Boch Group 2nd quarter Segment Report as of June 30th 2008

	BAD UND V	VELLNESS	TISCHK	ULTUR		EITUNG / STIGE	VILLEROY KONZ	
in Euro '000	2008	2007	2008	2007	2008	2007	2008	2007 1
Revenue								
Segment revenue from sales to external customers	142,204	135,213	71,644	75,601	0	0	213,848	210,814
Segment revenue from transactions with other segments	217	261	0	0	-217	-353	0	0
Result								
Segment result	6,582	7,317	497	144	0	0	7,079	7,461
Financial result					-2,075	-2,472	-2,075	-2,472
Other information								
Capital expenditures	3,825	4,639	1,052	1,951	0	0	4,877	6,590
Scheduled depreciation of segment assets	5,657	5,582	3,634	4,013	0	0	9,291	9,595

<sup>&</sup>lt;sup>1</sup> Previous year: Continued operations without discontinued business segment tiles (sold as of 12/31/2007)

# Villeroy & Boch Group Notes to the 2008 Six-Month Report

#### **General Information**

Villeroy & Boch AG, headquartered in Mettlach, is a listed public limited company incorporated under German law and acts as parent company to the Villeroy & Boch Group. The group of companies is divided into the two operational divisions of Bathroom and Wellness and Tableware.

This interim report covers the period from January 1<sup>st</sup> to June 30<sup>th</sup> 2008. It was released for publication on July 24<sup>th</sup> 2008 after the Management Board had consulted the Audit Committee of the Supervisory Board. It was prepared in accordance with section 315a of the German Commercial Code, applying the IASC rules adopted by the European Commission. In the opinion of the Management Board, the interim financial statements presented give a true and fair view of the results of operations, financial position and net assets. This interim financial statement has not been subject to audit or review by an auditing company. Pursuant to IAS 34, the interim report contains condensed consolidated statements with selected explanatory notes. For this reason, it should be read in conjunction with the consolidated financial statements as of December 31<sup>st</sup> 2007. The accounting, valuation and consolidation methods described in the 2007 Annual Report were continued unaltered in the reporting period.

#### **Consolidated Companies**

The first half year saw the consolidated companies in the Villeroy & Boch Group increase in number by two, from 61 to 63, compared with year-end 2007.

With effect from May 1<sup>st</sup> 2008, Villeroy & Boch acquired various assets required for the continuation of operations from the insolvency estate of the Bavarian bathroom furniture manufacturer Sanipa. These were placed in a dormant company that had been previously acquired.

Furthermore, an 80% stake in Nahm Sanitaryware Co. Ltd., the Thai sanitary ware producer, was acquired on April 10<sup>th</sup> 2008, likewise with effect from May 1<sup>st</sup> 2008.

The following section provides further information on both acquisitions.

#### **Acquisitions / Disinvestments / Discontinued Operations**

The two new acquisitions included in the consolidated financial statements were first consolidated on May 1<sup>st</sup> 2008. A total purchase price of Euro 8.8 million was paid in cash for the two acquisitions. For accounting purposes, these interim financial statements carry the purchase price within "Current Other Assets" until purchase price allocation. Since belonging to the Group, the two companies have achieved sales of Euro 3.7 million. The employee figures indicated contain around 920 employees from new acquisitions to the Villeroy & Boch Group.

For the sanitary ware business, the Thai acquisition provides a platform for the entire Asian region including Australia. The acquisition of Sanipa's bathroom furniture base in Treuchtlingen completes the Group's existing product portfolio.

## Dividend Distributed by Villeroy & Boch AG for the Financial Year 2007

The General Meeting of Shareholders on May 30<sup>th</sup> 2008 approved the dividend of Euro 0.37 per ordinary share and Euro 0.42 per preference share proposed by the Supervisory Board and Management Board of Villeroy & Boch AG. This distribution is equivalent to a dividend payment on the common share capital of Euro 5,196,576.00 (2006: Euro 5,196,576.00) and Euro 5,192,943.82 (2006: Euro 5,192,943.82) on the preferred share capital. At the time the dividend was distributed, the Villeroy & Boch Group held 1,683,029 treasury preference shares, as was also the case in the prior year. These were not entitled to dividend. The dividend payment was made on June 2<sup>nd</sup> 2008.

#### **Seasonal Influences on Business Activity**

Christmas-related business leads the Tableware Division to regularly expect to attain higher sales and operating profits in the fourth quarter than in the other quarters. These influences are also evident at Group level, since no other seasonal effects are identifiable in the remaining product portfolio. In each of the last two years, the fourth quarter witnessed the strongest growth in sales and profits.

#### **Notes to the Consolidated Balance Sheet**

This section describes the composition of selected balance sheet items.

#### Fixed Assets

Movement of fixed assets in the reporting period was as follows:

In Euro '000	Intangible assets	Property, plant and equipment	Investment properties	Financial assets accounted for using the eq- uity method	Other fi- nancial assets	Total
Text reference	1	2			3	
Accumulated costs						
As of 01/01/2008	61,493	733,157	67,852	1,092	33,051	896,645
Currency adjustment	51	2,817	0	0	-1	2,867
Additions	162	7,934	0	60	20,010	28,166
Disposals	-53	-2,805	0	0	-1,406	-4,264
Transfers	-1	1	0	0	0	0
As of 06/30/2008	61,652	741,104	67,852	1,152	51,654	923,414
Accumulated depreciation						
As of 01/01/2008	13,330	527,651	51,281	0	8,005	600,267
Currency adjustment	57	1,514	0	0	0	1,571
Scheduled depreciation	722	17,512	401	0	0	18,635
Disposals	-52	-2,227	0	0	0	-2,279
As of 06/30/2008	14,057	544,450	51,682	0	8,005	618,194
Net book values						
As of 06/30/2008	47,595	196,654	16,170	1,152	43,649	305,220
As of 12/31/2007	48,163	205,506	16,571	1,092	25,046	296,378

#### 1. Intangible Assets

The goodwill contained in the intangible assets is unchanged compared with year-end 2007, apart from insignificant exchange rate influences.

#### 2. Property, Plant and Equipment

Items of property, plant and equipment in the amount of Euro 7.934 million were acquired during the reporting period (H1 2007: Euro 11.458 million), with the foreign share amounting to 71.7%. By and large, these involved replacement or rationalization measures, with the main focus being on Sweden, Mexico, France and Germany.

#### 3. Other Financial Assets

Other financial assets comprise securities held on a long-term basis, investments and loans.

in Euro '000	06/30/2008	12/31/2007
Available-for-sale financial assets		
Equity instruments of unrelated companies (investments)	12,280	12,280
Held-to-maturity investments		
Promissory note loan (a)	20,006	0
Loans measured at costs		
Loans to related companies (b)	9,528	10,719
Loans to third parties	1,835	2,047
Other financial assets	43,649	25,046

- (a) On June 28<sup>th</sup> 2008, Villeroy & Boch AG signed a promissory note loan with a nominal volume of Euro 20 million, issued by a German bank. The promissory note loan is fully protected by the Einlagensicherungsfonds des Bundesverbandes Deutscher Banken (Deposit Protection Fund of the Association of German Banks).
- (b) The reduction in this item is due to a principal payment installment of Euro 1.191 million by V&B Fliesen GmbH, paid according to schedule on June 30<sup>th</sup> 2008. The liability is secured by a guarantee.

#### 4. Inventories

On the balance sheet date, inventories comprise:

	189,929	168,726
Emission allowances	1	1
Advance payments	704	1,138
Finished goods	128,806	110,178
Work in progress	30,228	28,306
Raw materials and supplies	30,190	29,103
1 Euro '000	06/30/2008	12/31/2007

Value adjustments on inventories increased, on average, by Euro 2.660 million in the reporting period, from Euro 23.329 million on January 1<sup>st</sup> to Euro 25.989 million, which had an effect on the operating result. Euro 0.705 million (as of 12/31/2007: Euro 1.139 million) of the inventories reported on the balance sheet date are accounted for at net realizable value.

#### 5. Trade Receivables

For sales of goods and merchandise, country and industry-specific payment terms are granted. Regionally, these trade receivables are distributed as follows:

in Euro '000	06/30/2008	06/30/2008 Thereof: due in		Thereof: due in
		more than 1		more than 1
		year		year
Germany	87,349	73	76,771	74
Rest of Eurozone	9,956	0	32,965	0
Other international destinations	44,844	0	25,272	0
Trade receivables	142,149	73	135,008	74

The reporting period saw the individual and portfolio-based value adjustments on trade receivables increase, on balance, by Euro 0.248 million to Euro 5.638 million. With respect to the reported receivables, there are no indications of a possible default by the debtor.

#### 6. Current Financial Assets

Time deposits with a maximum term of up to 12 months are reported as current financial assets. The banks are located in the following regions:

in Euro '000	06/30/2008	12/31/2007
Germany	21,708	20,000
Rest of Eurozone	0	25,219
Book value	21,708	45,219

The outstanding time deposits will be redeemed by no later than November 2008. Each of the time deposits is fully secured by the corresponding deposit protection systems. Interest income of Euro 0.418 million was recorded in the reporting period.

#### 7. Non-Current and Current Other Assets

The changes which non-current and current other assets underwent in the reporting period were as follows:

	Book value	Remaining term		Remaining term Book value		aining term	
		up to	over		up to	over	
in Euro '000	06/30/2008	1 year	1 year	12/31/2007	1 year	1 year	
Original financial instruments							
Security deposits	1,008	1,008	0	974	974	0	
Advance payments	955	955	0	2,043	2,043	0	
Receivables from associates	4,222	4,222	0	5,037	5,037	0	
Remaining other assets	16,425	16,394	31	13,675	13,644	31	
Derivative financial instruments							
Currency futures	501	501	0	2,099	2,099	0	
Commodities futures	24	24	0	0	0	0	
Other items							
Other tax claims	7,254	7,254	0	6,684	6,684	0	
Prepaid expenses	3,498	3,475	23	2,198	2,151	47	
	33,887	33,833	54	32,710	32,632	78	

#### 8. Cash and Cash Equivalents

Cash comprises the following:

in Euro '000	06/30/2008	12/31/2007
Cash on hand and checks	172	900
Cash in demand accounts with banks	11,534	29,064
Cash equivalents	20,677	45,127
	32,383	75,091

At the time of reporting, the Group holds 72% of all cash in Germany. The cash balance in banks for the entire Group was consolidated by Villeroy & Boch AG with bank liabilities in the amount of Euro 2.070 million (as of

12/31/2007: Euro 1.371 million), since the necessary netting facts and conditions and the intention of net settlement are fulfilled (IAS 32.42).

#### 9. Retained Earnings

Retained earnings contain the following items:

in Euro '000	12/31/2007	Increase	Reduction	06/30/2008
Reserve for treasury shares pursuant to IAS 32.33 (a)	-14,099	0	0	-14,099
Currency translation pursuant to IAS 21.32 (b)	-4,341	0	-348	-4,689
Revaluation of currency futures pursuant to IAS 39	2,001	0	-2,472	-471
Revaluation of interest rate swaps pursuant to IAS 39	-248	191	0	-57

<sup>(</sup>a) Villeroy & Boch AG holds unchanged 1,683,029 treasury shares.

#### 10. Non-Current and Current Personnel Provisions

Movement in non-current and current personnel provisions in the reporting period was as follows:

in Euro '000	06/30/2008	12/31/2007
Non-current personnel provisions	18,731	19,372
Thereof from partial retirement	9,688	10,470
anniversary bonuses	5,087	5,115
severance payments	3,956	3,787
Current personnel provisions	5,068	8,234
Thereof from royalties, bonuses and similar obligations	4,873	7,889
other matters	195	345

#### 11. Other Non-Current and Current Provisions

Movement in other non-current and current provisions in the reporting period was as follows:

in Euro '000	06/30/2008	12/31/2007
Other non-current provisions	5,163	5,166
Thereof from recultivation projects	3,818	3,818
other matters	1,345	1,348
Other current provisions	21,077	24,290
Thereof from guarantees	10,552	11,266
restructuring	3,677	4,513
sales commission	903	897
other taxes (excluding income taxes)	916	1,008
other matters	5,029	6,606

<sup>(</sup>b) As a result of the Mexican peso's exchange rate recovery, it was possible to reduce the reduction in equity witnessed by the first quarter of 2008 by Euro 0.487 million, from Euro 0.636 million to Euro 0.149 million.

#### 12. Other Non-Current and Current Liabilities

Other non-current and current liabilities comprise the following items:

	Book value	Remaining term		emaining term Book value		ng term
	06/30/2008	up to 1	over 1	12/31/2007	up to 1	over 1
in Euro '000		year	year		year	year
Original financial instruments						
Advances received on purchase orders	1,186	1,186	0	5,213	5,213	0
Bonuses and rebates	26,930	26,930	0	37,057	37,057	0
Other liabilities	4,543	3,185	1,358	6,680	5,322	1,358
Derivative financial instruments						
Interest rate swaps	57	24	33	1,007	793	214
Currency futures	892	892	0	60	60	0
Commodities futures	118	118	0	666	666	0
Other items						
Personnel liabilities	30,993	30,309	684	25,683	24,999	684
Other tax liabilities	8,614	8,614	0	8,868	8,868	0
Government grants	1,244	198	1,046	1,283	198	1,085
Deferred income	141	65	76	950	574	376
	74,718	71,521	3,197	87,467	83,750	3,717

#### 13. Non-Current and Current Income Tax Liabilities

Non-current and current income tax liabilities comprise:

	Book value	lue Remaining term		Book value	Remaini	ng term
	06/30/2008	up to 1	over 1	12/31/2007	up to	over
in Euro '000		year	year		1 year	1 year
Income tax liabilities	316	316	0	795	795	0
Income tax provisions	8,270	8,270	0	6,478	6,478	0
	8,586	8,586	0	7,273	7,273	0

## **Notes to the Consolidated Income Statement**

#### 14. Sales revenue

Sales revenue is itemized in the segment reporting.

#### 15. Selling, Marketing and Development Costs

This item contains the following expenses for research and development in the reporting period:

in Euro '000	ro '000 2008		2007	
	1 <sup>st</sup> half year	2 <sup>nd</sup> quarter	1 <sup>st</sup> half year	2 <sup>nd</sup> quarter
Bathroom and Wellness	3,927	2,011	3,439	1,659
Tableware	1,381	711	1,120	562
	5,308	2,722	4,559	2,221

#### 16. Financial Result

The financial result is itemized as follows:

in Euro '000	20	008	2007		
	1 <sup>st</sup> half year	2 <sup>nd</sup> quarter	1 <sup>st</sup> half year	2 <sup>nd</sup> quarter	
Interest income	3,801	1,852	1,637	352	
Interest expenses	-3,428	-1,658	-2,162	-664	
Net interest income/expense	373	194	-525	-312	
Interest from changes to the provisions for pen-					
sions and other obligations	-4,278	-2,139	-4,533	-2,189	
Other financial income /expense	12	-130	-52	29	
	-3,893	-2,075	-5,110	-2,472	

#### **Other Notes**

#### 17. Personnel

Personnel expenses and the average number of persons employed are comprised as follows:

in Euro '000	1 <sup>st</sup> half year	1st half year 2008		r 2007
	Personnel expenses	Employees	Personnel ex- penses	Employees
Bathroom and Wellness	89,158	6,914	85,585	5,899
Tableware	50,446	2,903	51,374	2,824
Others	11,682	416	11,244	448
	151,286	10,233	148,203	9,171

The increase in the number of employees in the Bathroom and Wellness Division is mainly the result of including the two new acquisitions (110 employees from the bathroom furniture manufacturer Sanipa in Germany and 809 employees from the ceramics producer Nahm in Thailand).

#### 18. Financial Instruments

The derivative financial instruments accounted for at fair value are reported in note 7 if they have positive market values and in note 12 if they have negative market values. There were no reclassifications between the individual valuation categories in the first half year. In the reporting period, there were neither changes to risk exposures faced by the Villeroy & Boch Group nor changes in the way in which risk is controlled and measured.

#### 19. Contingent Liabilities, Contingencies and Financial Obligations

Movement in contingent liabilities and contingencies in the reporting period was as follows:

in Euro '000	06/30/2008	12/31/2007
Obligations for the acquisition of plant, property and equipment	2,422	1,034
Rental obligations	972	1,060
Trustee obligations	305	315
Obligations for the acquisition of intangible assets	105	2
Other contingencies	19	19

#### 20. Related Parties

No contracts of material significance were concluded with related parties in the reporting period. In addition to the long-term loan (see note 3), there are receivables of Euro 3.416 million from V & B Fliesen GmbH arising from various service charges. These are undertaken at arm's length.

#### 21. Changes to the Supervisory Board

On conclusion of the General Meeting of Shareholders on May 30<sup>th</sup> 2008, the mandates of the current shareholders' representatives on the Supervisory Board expired, with the exception of the mandate of Mr. Wendelin von Boch-Galhau.

The shareholders elected the following to serve on the Supervisory Board: Peter Prinz Wittgenstein, Dr. Alexander von Boch-Galhau, Eugen von Boch, Dr. Jürgen Friedrich Kammer, and Charles Krombach.

In a separate procedure, employees elected the following from their own ranks to serve on the Supervisory Board: Hannsgeorg Edinger, Werner Jäger, Dietmar Langenfeld, Ralf Runge, Jürgen Beining, and Ralf Sikorski.

In the Supervisory Board's constitutive meeting on May 30<sup>th</sup> 2008, Peter Prinz Wittgenstein was elected Chairman, Mr. Ralf Runge First Vice Chairman and Mr. Wendelin von Boch-Galhau Second Vice Chairman. Mr. Lutwin Gisbert von Boch-Galhau was appointed an honorary member of the Supervisory Board.

The committees were filled as follows:

Audit Committee: Charles Krombach (Chairman), Werner Jäger and Peter Prinz Wittgenstein

Investment Committee: Peter Prinz Wittgenstein (Chairman), Wendelin von Boch-Galhau and Dietmar Lan-

genfeld

Human Resources Committee: Peter Prinz Wittgenstein (Chairman), Ralf Sikorski and Dr. Jürgen Friedrich Kam-

mer

Mediation Committee: Peter Prinz Wittgenstein (Chairman), Ralf Runge, Ralf Sikorski and Wendelin von

Boch-Galhau

Furthermore, the regulations governing remuneration of the Supervisory Board (Article 7, no. 10 of the Memorandum and Articles of Association of Villeroy & Boch AG) were reformed. Members of the Supervisory Board will in future receive remuneration of Euro 1,250.00 for each meeting of the full board. The fixed annual basic remuneration will be raised by Euro 8,000 to Euro 20,000.00. In addition to the basic remuneration, the Chairman will receive Euro 45,000.00 and the Vice Chairman Euro 13,500.00. Members of the Audit Committee, the Investment Committee and the Human Resources Committee will each receive Euro 2,500.00 in addition to the basic remuneration, while the chairmen of these committees will each receive Euro 4,000.00. The change to the Memorandum and Articles of Association will take effect once registration has been made with the Commercial Register for the term of office commencing on May 30<sup>th</sup> 2008.

22. Adoption of Resolution on the Appointment of the Auditor for Financial Year 2008

The General Meeting of Shareholders resolved to appoint KPMG Deutsche Treuhand-Gesellschaft, Aktiengesellschaft Wirtschaftsprüfungsgesellschaft, Berlin and Frankfurt am Main, to audit the annual financial statements and

the consolidated financial statements for the financial year 2008.

23. Events Subsequent to the Balance Sheet Date

No significant events emerged up to the time the interim financial statements were released.

24. Responsibility Statement

To the best of our knowledge, and in accordance with the applicable reporting principles for interim financial re-

porting, the interim consolidated financial statements give a true and fair view of the assets, liabilities, financial po-

sition and profit or loss of the Group and the interim management report of the Group includes a fair review of the

development and performance of the business and the position of the Group, together with a description of the prin-

cipal opportunities and risks associated with the expected development of the Group for the remaining months of

the financial year.

Mettlach, July 29th 2008

Manfred Finger

Frank Göring

Volker Pruschke

18