



## Three months' statement 2010

- Group interim management report 2
  - Consolidated Balance Sheet 4
- Consolidated Statement of Earnings 6
- Consolidated Capital Finance Account 7
- Statement of Changes to Shareholders' Equity 8
- Notes to the Consolidated Financial Statements 9

## Group interim management report

Brüder Mannesmann Aktiengesellschaft is a holding company whose operating subsidiaries are active in the international trading of tools and valves. The holding combines two independently operating divisions, "Tools Trading" and "Valve Trading", under a single umbrella. The subsidiary Brüder Mannesmann Grundbesitz GmbH acts solely as a leasing company for property and is not involved in market operations. These properties are industrial and office property which has been held for decades and which is mostly still used for the company's own business operations.

#### **Tools Trading**

Tools Trading reported quarterly sales of  $\in$  9.2 million as of 31 March 2010 after  $\in$  9.4 million in the same period of the previous year. Thus, the drop in sales driven by the recession in past quarters has been halted. Operating earnings (EBIT) increased to  $\in$  0.49 million after  $\in$  0.24 million. This corresponds to a return on sales based on EBIT of more than 5.4% after 2.5%. The international share of sales was 53.8% after 44.3%.

#### Valves Trading

Valves Trading generated quarterly sales of  $\in$  6.7 million as of 31 March 2010 after  $\in$  7.5 million in the same period of the previous year. This reflects the delay in the effects of the economic situation. Operating earnings amounted to  $\in$  0.08 million after  $\in$  0.24 million. The return on sales based on EBIT was around 1.2% after 3.2%.

#### Group business performance

Consolidated sales totalled  $\in$  16.0 million as of 31 March 2010 after  $\in$  17.1 million in the same period of the previous year. Thus, the depression in business volume caused by the recession over the past few quarters left a tangible but ultimately only relatively weak impression. Both divisions contributed positively to consolidated operating earnings (EBIT), which amounted to  $\in$  0.6 million after  $\in$  0.5 million. Net consolidated income for the period developed from  $\notin$  -0.13 million to  $\notin$  3 thousand.

#### Outlook

The further development of economic trends and therefore the Group's business volumes remains extremely difficult to assess. Just as the global recession appears to be over, the European debt crisis triggers further massive disruption to the economy and consumers. Given these overall conditions, our goal for both divisions is to stabilise business volumes with a rising trend and to maintain the Group's profitability.

Remscheid, 31 May 2010 Brüder Mannesmann Aktiengesellschaft, The Board of Management

Jürgen Schafstein Chairman of the Board of Management

Bernd Schafstein

## **Consolidated Balance Sheet**

Assets in TEUR	Notes	31.03.2010	31.12.2009
Non-current assets			
Goodwill		3,845	3,845
Other intangible assets	3.1.	397	429
Property, plant and equipment	3.2.	7,493	7,480
Investment property		8,377	8,377
Financial assets	3.3.	2,074	2,140
Deferred tax assets	3.4.	2,186	2,177
Other assets		70	137
		24,442	24,585
Current assets			
Inventories		13,298	11,542
Trade receivables		9,958	9,891
Other receivables and other assets		3,533	1,309
Assets for current tax		54	82
Investments		2,006	1,303
Cash and cash equivalents		12,489	14,229
		41,338	38,356
Balance sheet total		65,780	62,941

Liabilities in TEUR	Notes	31.03.2010	31.12.2009
Equity	3.5.		
Share capital		9,000	9,000
Reserves		770	770
Accumulated losses brought forward		-1,819	-1,883
Net consolidated income		3	64
		7,954	7,951
Non-current liabilities			
Mezzanine subordinate loans		17,173	17,148
Provisions for pensions and similar liabilities		11,062	10,890
Financial liabilities		13,373	13,462
Other liabilities		3,603	3,674
Deferred tax liabilities		520	508
		45,731	45,682
Current liabilities			
Other provisions		878	740
Financial liabilities		919	1,044
Trade liabilities		8,045	5,627
Other liabilties		2,231	1,891
Current income tax liabilities		22	6
		12,095	9,308
Balance sheet total		65,780	62,941

## **Consolidated Statement of Earnings**

in TEUR	Notes	01.0131.03.2010	01.0131.03.2009
Sales revenue	4.1.	16,019	17,060
Other operating income		188	187
Costs of materials		-11,625	-12,526
Staffing costs		-2,102	-2,241
Other operating expenses		-1,760	-1,864
EBITDA		720	616
Amortisation and depreciation of intangible assets and property, plant and equipment		-96	-105
EBIT (operating result)		624	511
Results from equity investments		0	0
Financial income		8	23
Financial expense		-622	-711
Earnings before tax		10	-177
Income taxes	4.2.	-7	49
Net consolidated income		3	-128
Earnings per share (undiluted) in EUR	4.3.	0.00	-0.04
Earnings per share (diluted) in EUR	4.3.	0.00	-0.04

# Reconciliation from net consolidated income for the period to total comprehensive income

in TEUR	01.0131.03.2010	01.0131.03.2009
Net consolidated income	3	-128
Transactions recognised directly in equity	0	0
Total comprehensive income	3	-128

## **Consolidated Capital Finance Account**

in TEUR	31.03.2010	31.03.2009
EBIT	623	511
Depreciation on noncurrent assets	96	105
Gains on disposal on noncurrent assets	0	0
Change of noncurrent provisions and other noncurrent liabilities	173	304
Other non-cash income and expenses	103	24
Interest payments	-6	-6
Income tax payments	-4	0
Cash inflows/outflows from operating activities before change in current net assets	985	938
Change of current assets / liabilities		
Inventories	-1,756	-1,432
Trade receivables	-67	1,166
Other receivables and other assets	-2,196	505
Financial liabilities	7	0
Trade liabilities	2,418	977
Other liabilities and other items	544	600
Inflows/outflows from operating activities	-65	2,754
Inflows from disposal of noncurrent assets	0	0
Outflow for investment properties	-288	-390
Interest received	8	23
Dividends received	0	0
Investments	-426	0
Current financial instruments	0	0
Inflows/outflows from investing activities	-706	-367
Change of long-term financial liabilities		
Borrowing subordinated loan	0	0
Borrowing other liabilities	0	0
Repayment long-term financial liabilities	-221	-223
Repayment other liabilities	-133	0
Interest payment	-615	-705
Distribution of profits	0	0
Inflows/outflows from financing activities	-969	-928
Changes in cash and cash equivalents	-1,740	1,459
Cash and cash equivalents on 1 January	14,229	12,469
Cash and cash equivalents on 30 March	12,489	13,928

## Statement of Changes to Shareholders' Equity

in TEUR	Share capital	Capital reserves	Revenue reserves	Retained earnings brought forward	Net income	Total share- holders' equity
Shareholders'equity as at December 31, 2008	9,000	770	0	-1,363	-520	7,887
Transfer to earnings reserves from 2008 net income				-520	520	
Profit January 1, to March 31, 2009					-128	
Shareholders'equity as at March 31, 2009	9,000	770	0	-1,883	-128	7,759
Shareholders'equity as at December 31, 2009	9,000	770	0	-1,883	64	7,951
Transfer to earnings reserves from 2009 net income				64	-64	
Profit January 1, to March 31, 2010					3	
Shareholders'equity as at March 31, 2010	9,000	770	0	-1,819	3	7,954

## Notes to the Consolidated Financial Statements

## Notes to the Consolidated Financial Statements

## **1** General information on the consolidated financial statements

Brüder Mannesmann Aktiengesellschaft is a holding company whose operating subsidiaries are active in the international trading of tools and valves. Two independently operating divisions – Tools Trading and Valves Trading – are established on the market, while the subsidiary Brüder Mannesmann Grundbesitz GmbH acts exclusively as a rental company for the properties held by the Group and does not operate on the market.

Brüder Mannesmann Aktiengesellschaft is a listed company admitted for trading in the Prime Standard segment of the Frankfurt Stock Exchange.

## 2. Accounting policies

#### 2.1. Basis of preparation of the financial statements

In accordance with section 315a of the Handelsgesetzbuch (HGB – German Commercial Code) and the International Financial Standards (IFRS) assumed by the EU the consolidated financial statements of Brüder Mannesmann Aktiengesellschaft for the year ended 31 December 2009 were prepared.

The interim financial statements of the group as at 31 March 2010 had been prepared in accordance with the International Accounting Standard (IAS) 34 (Interim Financial Reporting). The interim report was made by using the same accounting methods as in the 2009 group financial report. For more information we refer to the annual financial report 2009. All interpretations of the International Financial Reporting Interpretations Committee (IFRIC) which are mandatory at 31 March 2010 have been applied. The consolidated financial statements are prepared in euro. Unless otherwise stated, all amounts are shown in thousand euro (TEUR).

The interim financial statements have neither been audited nor reviewed by the group auditor, the Morison AG, Frankfurt am Main.

2.2. Application of new accounting policies

The following accounting standards and interpretations are mandatory from the 2010 financial year onwards:

- IFRS 1 (Additional Exemptions for First-time Adopters)
- IFRS 1 (First-time Adoption of IFRSs)
- IFRS 2 (Share-based Payment)
- IFRS 3 (Business Combinations)
- IAS 27 (Consolidated and Separate Financial Statements)
- IAS 39 (Eligible Hedged Items)
- Improvements to IFRSs
- IFRIC 17 (Distributions of Non-cash Assets to Owners)
- IFRIC 18 (Transfers of Assets from Customers)

These accounting provisions adopted for the first time have no effect on the consolidated financial statements of Brüder Mannesmann Aktiengesellschaft.

The following accounting standard was passed by the IASB in the first quarter of 2010. However, this is not applicable to the reporting period and was not taken into account in the first quarter of 2010:

- IFRS 1 (Limited Exemption from Comparative IFRS 7 Disclosures)

Please see the comments in our annual report for details of the further content of new standards and interpretations as well as amendments to existing standards.

## 3. Disclosures on the consolidated balance sheet

#### **3.1.** Intangible assets The amortisation of the other intangible assets amounted to TEUR 32 (previous year TEUR 44).

3.2. Property, plant and equipment

Additions to property, plant and equipment amounted to TEUR 77 (previous year TEUR 280), disposals amounted to TEUR 0 (previous year TEUR 0). Depreciation come out to TEUR 64 (previous year TEUR 61).

3.3. Financial assets

Additions to financial assets amounted to TEUR 212 (previous year TEUR 110).

#### 3.4. Deferred tax assets

Deferred tax assets are composed as follows:

Deferred tax assets in TEUR	31.03.2010	31.12.2009
Deferred tax assets from tax loss carryforwards	1,316	1,251
Deferred taxes from timing difference	733	804
Deferred taxes from derivative financial instruments	110	104
Deferred taxes from consolidation adjustments	27	18
	2,186	2,177

#### 3.5. Equity

The development of equity is presented in the statement of changes in equity.

## **4**. Disclosures on the consolidated income statement

#### 4.1. Sales revenue

The general principles of earnings from transactions apply to sales revenue.

Please refer to the segment reporting in section 5 for the breakdown of revenue by divisions and regions.

#### 4.2. Income taxes

This item is composed as follows:

in TEUR	31.03.2010	31.03.2009
Actual tax expenses	-3	0
Deferred tax revenues	8	60
Deferred tax expenses	-12	-11
	-7	49

#### 4.3. Earnings per share

Earnings per share are calculated on the basis of the net profit/loss for the period and the number of shares outstanding (which remained unchanged at 3,000,000 in both years).

There were no dilutive options, meaning that diluted and basic earnings per share are identical.

### **5.** Segment Reporting

in TEUR	Tools 31.03.2010	Valves 31.03.2010	Land 31.03.2010	Reconciliation 31.03.2010	Group 31.03.2010	
Revenue with third parties	9,211	6,697	111	0	16,019	
Revenue with other segments	0	0	152	-152	0	
Total revenues	9,211	6,697	263	-152	16,019	
Revenues by region						
Germany	4,258	6,394	111	0	10,763	
Outside Germany Of which EU	4,953 3,448	303 266	0 0	0 0	5,256 3,714	
EBITDA	539	112	114	-45	720	
Depreciation	-45	-34	-20	3	-96	
EBIT (operating result)	494	78	94	-42	624	
Result from equity investments					0	
Financial income					8	
Financial expenses					-622	
EBT (earnings before tax)					10	
Income taxes					-7	
Net consolidated income					3	
Assets	30,118	10,443	13,338	11,881	65,780	
Liabilities	16,123	4,496	115	37,091	57,825	
Investments in assets	13	199	0	219	431	
Non-cash expenses excluding depreciation	-154	-4	0	-223	-381	
Number of employees (average figure for the year without trainees)	67	57	0	5	129	

Breakdown by segments is in line with the internal reporting structure and covers the segments Tools, Valves and Land. Segment assets, segment liabilities and segment investments occur entirely in Germany.

Tools 31.03.2009	Valves 31.03.2009	Land 31.03.2009	Reconciliation 31.03.2009	Group 31.03.2009	
9,391	7,473	196	0	17,060	
0	0	152	-152	0	
9,391	7,473	348	-152	17,060	
5,230	6,346	196	0	11,772	
4,161 2,731	1,127 1,022	0 0	0 0	5,288 3,753	
294	269	197	-144	616	
-58	-30	-22	5	-105	
236	239	175	-139	511	
				0	
				23	
				-711	
				-177	
				49	
				-128	
31,311	12,460	13,341	11,345	68,457	
18,617	6,367	151	35,562	60,697	
0	278	0	112	390	
-147	-4	0	-162	-313	
73	56	0	5	134	

#### Disclaimer

This report contains forward-looking statements which are based on certain expectations and assumptions at the time of publication of this report. They are subject to risks and uncertainties that could cause actual results to differ materially from those expressed in these materials. Many of these risks and uncertainties relate to factors, that are beyond Brüder Mannesmann Group's ability to control or estimate precisely, such as future market and economic conditions, the behaviour of other market participants, the ability to successfully integrate acquired businesses and achieve anticipated synergies and the actions of government regulators. Readers are cautioned not to place undue reliance on these forward-looking statements, which apply only as of the date of this report. Brüder Mannesmann Group does not undertake any obligation to publicity release any revisions to these forward-looking statements to reflect events or circumstances after the date of these materials.