

27.02.2013 – 07:31 Uhr

EANS-News: SALZGITTER AG - key data for the financial year 2012

Corporate news transmitted by euro adhoc. The issuer/originator is solely responsible for the content of this announcement.

annual result/Key data

Salzgitter (euro adhoc) - Economic environment in the euro area determines the financial year 2012

- External sales up by more than EUR 500 million
- Pre-tax result burdened by an extremely challenging steel market
- Equity ratio higher than 40 %; net financial position of half a billion euros
- Guidance for the financial year 2013: stable sales and earnings before tax in the lower double-digit million euro range

In 2012, the Salzgitter Group was exposed to an extremely challenging economic environment. Declining selling prices in the European steel market, compounded by high input materials and energy costs and temporary capacity underutilization in the Tubes Division, could not be compensated by the positive development of the Trading and Technology divisions and a gratifying profit contribution by the 25 % holding in Aurubis AG. With an equity ratio of 41 % and a net financial position of EUR497 million, the company has a sound balance sheet and a solid financial footing, as before.

Boosted first and foremost by the considerable growth in international steel trading, the Group's external sales rose by 6 % to EUR 10,397.2 million (2011: EUR 9,839.5 million). Earnings before tax stood at EUR -29.4 million (2011: EUR 201.6 million). This figure comprises risk provisions, impairment and negative effects from reporting-date related market valuations, which were offset on balance by the release of inventory risk provisions. The result after tax of EUR -99.8 million (2011: EUR 236.0 million) includes non-cash deferred income tax expenses of EUR 62.3 million that became necessary under the International Financial Reporting Standards (IFRS) owing to a revaluation of tax loss carryforwards capitalized to date. The Group's loss carryforwards remain available in their actual amount and can be used in subsequent periods. The return on capital employed (ROCE) stood at 1.3 % (2011: 5.6 %).

External sales by Division (EUR million):

	FY 2012	(FY 2011)
Steel	2,654.7	(2,739.7)
Trading	4,646.8	(3,903.9)
Tubes	1,559.5	(1,686.8)
Services	412.4	(457.3)
Technology	1,093.6	(966.6)
Other	30.2	(85.3)
Group	10,397.2	(9,839.5)

Earnings before tax (EBT) by Division (EUR million):

	FY 2012	(FY 2011)
Steel	-176.3	(25.7)
Trading	77.1	(60.6)
Tubes	7.8	(67.3)
Services	15.9	(19.6)
Technology	9.5	(-79.1)
Other/Consolidation	36.7	(107.4)

The weak - and hardly reliable - economic forecasts for Germany and above all for Europe naturally hamper providing valid and detailed guidance for the results of the Salzgitter Group. The assumption being that general conditions do not deteriorate further over the period covered by guidance, we anticipate stable sales in 2013 and earnings before tax in the lower double-digit million euro range. Furthermore, there may be additional effects from the implementation of the "Salzgitter AG 2015" Group project.

As in recent years, we make reference to the fact that opportunities and risks from currently unforeseeable trends in selling prices, input material prices and capacity level developments, as well as changes in the currency parity, may considerably affect performance in the course of the financial year 2013. The resulting fluctuation in the consolidated pre-tax result may, as current events show, be within a considerable range, either to the positive or to the negative. The dimensions of this range become clear if one considers that, with around 12 million tons of steel products sold by the Steel, Trading and Tubes divisions, an average EUR 25 contraction in the margin per ton is sufficient to cause a variation in the annual result of more than EUR 300 million. Moreover, the accuracy of the company's planning is restricted by the volatile cost of raw materials and shorter contractual durations, both on the procurement and on the sales side.

Additional information can be found in the press release published today, which is found at www.salzgitter-ag.de. The annual report for the financial year 2012 will be published on March 22, 2013.

Further inquiry note:

Markus Heidler

Deputy Head of Investor Relations

+49 (0) 5341/21-6105

heidler.m@salzgitter-ag.de

end of announcement

euro adhoc

company: Salzgitter AG

Eisenhüttenstraße 99

D-38239 Salzgitter

phone: +49 (0) 5341-21-3783

mail: info@salzgitter-ag.de

WWW: <http://www.salzgitter-ag.de>

sector: Iron & Steel

ISIN: DE0006202005

indexes: Midcap Market Index, MDAX, CDAX, Classic All Share, Prime All Share

stockmarkets: free trade: Hannover, Berlin, München, Hamburg, Düsseldorf,

Stuttgart, regulated dealing/prime standard: Frankfurt

language: English

Original-Content von: Salzgitter AG, übermittelt durch news aktuell

Diese Meldung kann unter <https://www.presseportal.de/pm/9104/2423488> abgerufen werden.