

31.10.2012 – 18:06 Uhr

EANS-Adhoc: adesso AG / jump in profitability for the third quarter of 2012 due to high license sales and higher earnings contributed by the IT services segment

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Quarterly results

31.10.2012

Based on current figures, adesso AG expects increased sales and a significantly higher operating result in the third quarter of 2012. With sales revenues in the range of EUR 30 million, EBITDA in excess of EUR 2.5 million is expected (Q2/2012: EUR 0.1 million, prior year: EUR 1.8 million). Even though the adjusted 2012 forecast already calls for a significant improvement in earnings for the second half of the year, the magnitude that is now apparent exceeds the budget for the third quarter. The EBITDA forecast for the second half of the year is highly likely to be exceeded on this basis.

This positive development is mainly driven by high license sales for the in-house developed content management system FirstSpirit to new customers, realised at the end of the quarter, and success in restructuring the energy and water management business. The margin in the IT services segment is also improving due to a combination of a higher number of working days, profitable fixed price projects and improved cost ratios.

The final figures for the third quarter of 2012 will be published via the interim announcement on 13 November 2012.

The Executive Board

Further inquiry note:
Martin Möllmann
Manager Investor Relations
Tel.: +49 231 930-9330
E-Mail: ir@adesso.de

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issuer: adesso AG
 Stockholmer Allee 24
 D-44269 Dortmund
phone: +49 231 930-9330
FAX: +49 231 930-9331
mail: ir@adesso.de
WWW: <http://www.adesso-group.de>
sector: Computing & Information Technology
ISIN: DE000A0Z23Q5
indexes: CDAX
stockmarkets: free trade: Berlin, München, Hamburg, Düsseldorf, Stuttgart,
 regulated dealing/general standard: Frankfurt
language: English

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